LIFE SCIENCES
WHY FLORIDA?

WITH A BUSINESS-FRIENDLY ENVIRONMENT AND LARGE INDUSTRY BASE, FLORIDA HAS THE PRESCRIPTION FOR YOUR SUCCESS.

Florida is home to the nation’s #2 largest pharmaceuticals manufacturing industry and #6 largest biotech R&D industry. All of that industry expertise, in a cost competitive and welcoming state, means that Florida isn’t just ready for the future, we are the future.

WORLD CLASS TALENT

Nothing is more important to a company’s success than its workforce. More than 28,000 Floridians work in Florida’s biotechnology, pharmaceutical manufacturing, and medical device manufacturing industries, and our universities are among the nation’s top producers of STEM graduates. So while we’re helping you succeed with today’s talent, we’re also preparing tomorrow’s.

MARKET & ACCESS

Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you’re serving Florida’s large market, the U.S., Latin America, or the globe, no other state can expand your reach like Florida.

STEM Graduates

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<tr>
<th>State</th>
<th>FL STEM Graduates</th>
<th>Bachelor’s Degrees</th>
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<td>GA</td>
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Florida is a leader in the production of STEM GRADUATES and total graduates with BACHELOR’S degrees.

CompTIA CyberStates; National Center for Education Statistics

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4 CompTIA CyberStates; 5 National Center for Education Statistics
NOTE: Incubators & Accelerators with lab space indicated in bold type.
“Florida has a very robust life sciences community. Over 10% of the biotech companies within the country reside here in Florida. We’re very well connected throughout the state and Florida is a very large state so we have a lot of resources we can tap into. We have a great location in Gainesville, right next to the University of Florida, one of the top research institutions in the nation. We also have the resources of Santa Fe college, which offers a degree in biotech and has recently been named the number one community college in the country.”

Sue Washer | AGTC | President & CEO

“Tampa is a great place to build a base of scientific capabilities. The warm climate attracts a stable workforce, and the government at all levels is eager to help us grow and prosper. Our location puts us just a mile from the airport, making it easy for out of state clients to find us. Exciting things are coming down the pipeline for Tampa, for Xcelience, and the exciting new medical treatments we are developing with our clients.”

Derek Hennecke | Xcelience | President & CEO

“I started the company in May of 2008 … we’re about a billion-five in market cap today so we’ve been very successful and I give Florida a lot of the credit for that. Some of the very early executives that we’ve been able to find to help us, either at the board level, at the investment level or at the c-suite, have been around South Florida. The challenges you have in metro areas like Washington DC, where my last company was, is the opposite of what you get in Florida. It’s really crowded, it’s really expensive, it’s an incredibly competitive market – whereas down where we are in Florida, you can do a lot better with a lot less and I find that very attractive … and it works really well for us, we’ve been able to capitalize on it.”

Robert Finizio | CEO & Co-Founder | TherapeuticsMD