

ENTERPRISE FLORIDA'S

Board of Directors Meeting

WEDNESDAY-THURSDAY, FEBRUARY 9-10, 2022



ORLANDO | MIAMI | TALLAHASSEE
www.enterpriseflorida.com

BOARD OF DIRECTORS MEETING AGENDA
“Florida: Built for Opportunity”

- | | |
|---------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| I. Welcome & Roll Call | Holly Borgmann, Vice Chair |
| II. Approval of Minutes (Tab 1) | Holly Borgmann, Vice Chair |
| III. Host and Title Sponsor Welcome and Remarks (Tab 2) | Lieutenant Jeanette Governor Nuñez
Secretary of State Laurel Lee |
| IV. Board Military Recognition | Holly Borgmann, Vice Chair |
| V. Military Future in Florida | Video |
| VI. Special Presentation (Tab 3) | Major General Richard S. “Beef” Haddad |
| VII. Florida as a Post-Military Destination | Video |
| VIII. Military & Defense Supply Chain Panel (Tab 4) | Sonya Montgomery, The Desoto Group
Eric Green, JAXPORT
Joe Marino, Veterans Florida
Brian Sartain, AAR |
| IX. Entrepreneur/Innovation Award | Urban SDK |
| X. Enterprise Florida Staff Spotlight | Colonel Terry McCaffrey |
| XI. Florida Education | Video |
| XII. EFI Partner Reports | |
| • CareerSource | Stephanie Smith, Chair |
| • DEO | Dane Eagle, Secretary |
| • VISIT FLORIDA | Dana Young, President & CEO |
| XIII. Public Comment on Consent Agenda | Holly Borgmann, Vice Chair |
| XIV. Consent Agenda (Tab 5) | Holly Borgmann, Vice Chair |
| XV. Florida Opportunity Fund Board Nominees (Tab 6) | Holly Borgmann, Vice Chair |
| XVI. President’s Report | Secretary Marc Adler |
| XVII. Vice Chair Report | Holly Borgmann, Vice Chair |
| XVIII. Public Comment & Adjournment | Holly Borgmann, Vice Chair |

TAB 1

Minutes of a Regular Meeting of the Board of Directors of Enterprise Florida

A regular meeting of the Enterprise Florida, Inc. Board of Directors was held on December 8, 2021 at the Rosen Centre Hotel in Orlando, Florida.

Members

Joshua Baumgartner for Archie Collins
Brewster Bevis for Tom Feeney
Melanie Parrish Bonanno
Holly Borgmann
Chancellor Marshall Criser
Brian Curtin
Barbara Essenwine
Freddie Figgers
Ron Goncalves
Marc Hoenstine for Melissa Seixas
Marva Johnson
Ken Kahn
Albie Kaminsky for Marva Johnson
Secretary Laurel Lee
Joe Mayer for Reeves Valentine
David Melvin
Nick Miceli
Sonya Montgomery
CFO Jimmy Patronis

Tom Pennekamp
Cary Putrino
Scott Ross
Stephen Rossiter
Stephanie Smith
Crystal Stiles for Eric Silagy
Reeves Valentine
Bob Ward
Joe York

Sonya Deen Hartley
Mori Hosseini
Belinda Keiser
Win Phillips
Gene Schaefer
Gary Spulak
Jennifer Taylor

On Zoom

David Bevirt
Dominic Calabro
Scott Danon for Jose Cil
Rodney Cruise
Secretary Dane Eagle
Commissioner Nikki Fried
Leo Govoni

Guests

Alexander Cartwright
Frank DiBello
Michelle Dennard
Chancellor Kathy Hebda
Deputy Chief of Staff Alex Kelly
Ron Lieberman
Chancellor Henry Mack
Trey Price
Craig Thomas

Welcome and Roll Call

Vice Chair Holly Borgmann called the meeting to order at 9:02 a.m., welcomed everyone, confirmed a quorum and thanked the sponsors. CFO Patronis acknowledged the service of Jamal Sowell to Enterprise Florida and the state. Secretary Lee gave an update on the continued work with the international trade partners as well as the priority for election integrity. Commissioner Nikki Fried reported on the \$150 billion agriculture industry and its two million jobs. Their recent focus has been on the infrastructure bill and its impact to the state.

Approval of Minutes

Dominic Calabro made a motion to approve the minutes of the September 29, 2021 board meeting. Gene Schaefer seconded. The motion carried unanimously.

Board Member Highlight

Vice Chair Borgmann introduced board member Nick Miceli, Regional President of TD Bank and chair of the Enterprise Florida Audit Committee and thanked him for his commitment and engagement.

Title Sponsor Remarks

Alexander Cartwright, President of the University of Central Florida, gave an overview of The University for the Future which helps to build a competent and skilled workforce, provides high-impact experiences that enhance practical learning, leverages strategic partnerships and is well-integrated within the community. UCF has developed campuses adjacent to major partners and industries. UCF is the number one supplier of talent for aerospace in the country. About 90% of UCF graduates stay in Florida.

EFI Partner Reports

Department of Economic Opportunity

Dane Eagle, Secretary of the Department of Economic Opportunity, reported that Florida has seen 18 months of consecutive job growth. Florida has gained back nearly 90% of the jobs lost during the pandemic. The labor force increase over the year is 5.8% compared to .9% across the nation with the current unemployment rate at 4.6%. Since July of 2020, 27 major companies have moved their operations to Florida creating over 10,000 new jobs and investing \$1.4 billion in the state.

CareerSource Florida

Stephanie Smith, Chair of CareerSource Florida and Senior Director of Government Relations at Anthem, reported that a major focus of the CareerSource board this year is the Reimagining Education and Career Help (REACH) Act. This legislation continues to transform how a talented, diversified workforce is created for Florida's businesses. This fiscal year more than \$29 million was approved for investment in training, education and system alignment.

VISIT FLORIDA

Craig Thomas, COO and General Counsel of VISIT FLORIDA, reported that in the third quarter Florida welcomed 32.5 million visitors, which is better than the same quarter in 2019. There have been 91 million visitors year to date. International visitation from Latin America has been strong.

Space Florida

Frank DiBello, President & CEO of Space Florida, reported that the aviation/aerospace industry is coming back. The space industry is a bright spot and is on track for 9% growth this year driven by new entrants and robust capital activity. The state is getting its share of new opportunities but with competition from Colorado, Texas, Virginia and Alabama. He is confident they can compete to win some of these projects. So far this year, there have been 109 worldwide launches. Of the 45 U.S. launches, Florida had 35.

Special Remarks

Ron Lieberman, Chairman of the Florida Housing Finance Corporation Board of Directors and President of Steel Structures of Florida, spoke about the critical issue of housing in Florida and programs that help attract employers and bring businesses to Florida. Housing stock is being reduced and rental prices are increasing. He introduced Trey Price, Executive Director of the Florida Housing Finance Corporation, who explained that the company was created by the state legislature to provide solutions that respond to affordable housing challenges including down payment and closing cost assistance programs. Employer-assisted housing plans are effective tools to attract talent.

Panel Discussion

Bob Ward, President & CEO of the Florida Council of 100 moderated the panel discussion on Florida's REACH Act – Realigning Workforce and Talent Development Systems. The panelists were Michelle Dennard, President & CEO of CareerSource Florida and Florida Department of Education Chancellors Henry Mack and Kathy Hebda. The panel discussed the REACH Act which is a comprehensive re-envisioning of Florida's workforce development system. Employers are finding talent in the state and don't have to look out of state. The stated goal of the REACH ACT is to align employers' needs and workers' skills. The panel discussed the CareerSource newly formed credentials committee, training outcomes, demand-based programs, neighborhood access to training, adult post-secondary training programs, technical education as an alternative to the university pathway, apprenticeships, sustaining a long-term talent pipeline, rapid credentialing and broadband access.

Public Comment on Consent Agenda

Vice Chair Borgmann asked for comment from the public on the consent agenda. There was none.

Consent Agenda

Vice Chair Borgmann presented the following consent agenda items for approval and reminded board members that they may not vote on any item where there is a conflict of interest.

- I. Renewal of Existing Investors
 - AT&T
 - Becker
 - Boston Holding
 - Wells Fargo
- II. New Board Investor
 - RCE/My Doctors Live
- III. New Board Appointees
 - Senator Jim Boyd
 - Rodney Cruise, Embry-Riddle Aeronautical University
 - Troy Link, Link Snacks, Inc.
- IV. New Board Designee
 - James Cummaro, RCE/My Doctors Live
- V. Executive Committee Signing Resolution

Mori Hosseini made a motion to approve the consent agenda items. Dominic Calabro seconded. The motion carried. Leo Govoni and Joe York abstained from the vote due to the renewal of their company board memberships.

Public Comment on New Business

There was no public comment.

New Business

Fiscal Year 21-22 Budget Amendments

Vice Chair Borgmann presented two 21/22 budget amendment items to the board. The first called for amendment of the FY 21/22 budget to provide a \$1.1 million increase in the EFI marketing line item for the new “Florida – Built for Opportunity” campaign. Nick Miceli made a motion to approve the amendment for the \$1.1 million increase, and Belinda Keiser seconded. The motion carried.

The second amendment to the FY 21/22 budget provided for a \$10 million increase in the EFI International Trade & Development line item to provide a \$5 million grant to both the Miami-Dade Sports Commission and the Greater Orlando Sports Commission to support security, transportation and infrastructure needs related to hosting the 2026 FIFA World Cup Tournament. Dominic Calabro made a motion to approve the \$10 million amendment, and Belinda Keiser seconded. The motion carried.

Discussion of Acting President/CEO and 90-Day Search Process

Vice Chair Borgmann asked for approval of a resolution appointing current Deputy Secretary of Commerce Marc Adler as President of Enterprise Florida and Florida’s Secretary of Commerce on an interim basis for a period of 90-days during the national search and empowering him with the authority to make expenditures and enter into agreements on behalf of EFI. Dominic Calabro made a motion to approve the resolution (attached hereto), and Belinda Keiser seconded. The motion carried.

Vice Chair Report

Vice Chair Borgmann recognized Jamal Sowell for his service to the country and leadership at Enterprise Florida. She also thanked Speaker Tom Feeney for his service to the board and welcomed back Senator Jim Boyd. Vice Chair Borgmann reviewed the 2021 accomplishments of Enterprise Florida.

Public Comment

There were no public comments.

Closing Remarks & Adjournment

Vice Chair Borgmann thanked the board members, speakers, partners, sponsors and staff. The next meeting will be in Tallahassee on February 9 and 10. Belinda Keiser made a motion to adjourn the meeting, and Bob Ward seconded. The meeting was adjourned at 11:32 a.m.

For more information on this meeting, visit the Florida Channel at thefloridachannel.org.

**RESOLUTION OF THE
EXECUTIVE COMMITTEE
ENTERPRISE FLORIDA, INC.**

WHEREAS, Enterprise Florida, Inc. (“EFI”) acts as the economic development organization for the state of Florida, utilizing private sector and public sector expertise to promote and attract economic development in Florida;

WHEREAS, the position of EFI President/CEO, also known as, Florida’s Secretary of Commerce is currently vacant due to the resignation of Jamal Sowell on October 15, 2021;

WHEREAS, the President/CEO is the chief administrative and operational officer of the EFI Board of Directors (“Board”) and has overall responsibility for establishing staff polices, engaging the services of outside professionals and otherwise attending to the day to day operation of EFI and carrying out the instructions of the Board;

WHEREAS, EFI has established an Executive Committee pursuant to section 288.9015(2)(g), Florida Statutes, with the authority to act on behalf of the Board in all areas lawfully delegated to it by the Board and authority not assigned by the Board may be ratified by the Board at its next meeting;

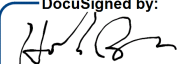
WHEREAS, due to the vacancy in the position of President/CEO, the Executive Committee desires to delegate purchasing and contracting authority to a senior-level EFI employee to ensure that EFI’s mission continues uninterrupted while the search for a permanent President/CEO is conducted;

NOW THEREFORE, in accordance with its powers and duties vested by the laws of the State of Florida, and the EFI Board of Directors, the EFI Executive Committee hereby adopts the following:

RESOLVED: That,

1. The EFI President/CEO’s authority to lawfully enter into agreements on behalf of EFI and in accordance with the authority granted to the President/CEO under EFI’s Purchasing and Contracts Policy, effective October 7, 2021, is hereby delegated to EFI Deputy Secretary of Commerce;
2. Deputy Secretary of Commerce is fully authorized to exercise contracting and purchasing authority on behalf of the EFI Board of Directors and to delegate such authority to other EFI staff as currently provided for in existing EFI policies.

**Approved by the Enterprise Florida, Inc.
Executive Committee as of the ____ day of
November 2021.** 11/12/2021

DocuSigned by:

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**Holly Borgmann
Vice Chairman, Enterprise Florida, Inc.**

**RESOLUTION OF THE
BOARD OF DIRECTORS OF
ENTERPRISE FLORIDA, INC.**

WHEREAS, Enterprise Florida, Inc. ("EFI") acts as the economic development organization for the state of Florida, utilizing private sector and public sector expertise to promote and attract economic development in Florida;

WHEREAS, the EFI Board of Directors ("EFI Board"), is required by section 288.905(1), Florida Statutes, to appoint a president, who shall serve at the pleasure of the Governor, be known as the "Secretary of Commerce", and who shall serve as the Governor's chief negotiator for business recruitment and business expansion;

WHEREAS, the EFI president is the chief administrative and operational officer of the EFI Board and EFI, and shall direct and supervise the administrative affairs of the EFI Board and any divisions, councils, or boards thereof, section 288.905(2), Florida Statutes;

WHEREAS, the EFI president has overall responsibility for the development, planning, and implementation of EFI's economic development program and goals in accordance with the directions and instructions of the EFI Board;

WHEREAS, the EFI president shall establish staff policies, participate in the preparation of annual budgets, engage the services of outside professionals as needed, and otherwise attend to the day-to-day operation of EFI and carry out the instructions of the EFI Board;


WHEREAS, the EFI Board may delegate to the president those powers and responsibilities it deems appropriate, including hiring and management of all staff, except for the appointment of a president, section 288.905(2), Florida Statutes.

NOW THEREFORE, in accordance with the EFI Board's powers and duties vested by the laws of the State of Florida, and the EFI governing documents, it is hereby:

RESOLVED: that,

1. Marc Adler, EFI's current Deputy Secretary of Commerce, is appointed President of EFI and shall serve as Florida's Secretary of Commerce on an interim basis at his current compensation level for a period of 90 days through March 8, 2022;
2. The President shall have the authority to hire and terminate all EFI employees and to determine their compensation within approved budget limitations;
3. The President is authorized and empowered, in the name of and on behalf of the EFI Board, to make expenditures and enter into contracts and other instruments necessary or convenient for the exercise of the EFI Board's powers and functions in accordance with approved purchasing policies and within approved budget limitations; and
4. The President is authorized to exercise all other authority granted under EFI's governing documents and Florida law.

**Approved by and at a meeting of the Enterprise
Florida, Inc. Board of Directors on the 8th day of
December 2021.**



Holly Borgmann
Vice Chairman, Enterprise Florida, Inc.

FORM 8A MEMORANDUM OF VOTING CONFLICT FOR STATE OFFICERS

LAST NAME—FIRST NAME—MIDDLE NAME Leo Joseph Govoni	NAME OF BOARD, COUNCIL, COMMISSION, AUTHORITY, OR COMMITTEE Enterprise Florida, Inc. Board of Directors
MAILING ADDRESS 12707 49th street N	NAME OF STATE AGENCY
CITY COUNTY 33762	MY POSITION IS: <input type="checkbox"/> ELECTIVE <input type="checkbox"/> APPOINTIVE
DATE ON WHICH VOTE OCCURRED December 8, 2021	

WHO MUST FILE FORM 8A

This form is for use by any person serving at the State level of government on an appointed or elected board, council, commission, authority, committee, or as a member of the Legislature. It applies to members of advisory and non-advisory bodies who are presented with a voting conflict of interest under Section 112.3143, Florida Statutes.

Your responsibilities under the law when faced with voting on a measure in which you have a conflict of interest will vary greatly depending on whether you hold an elective or appointive position. For this reason, please pay close attention to the instructions on this form before completing and filing the form.

INSTRUCTIONS FOR COMPLIANCE WITH SECTION 112.3143, FLORIDA STATUTES

ELECTED OFFICERS:

As a person holding elective state office, you may not vote on a matter that you know would inure to your special private gain or loss. However, you may vote on other matters, including measures that would inure to the special private gain or loss of a principal by whom you are retained (including the parent or subsidiary or sibling organization of a principal by which you are retained); to the special private gain or loss of a relative; or to the special private gain or loss of a business associate. If you vote on such a measure or if you abstain from voting on a measure that would affect you, you must make every reasonable effort to disclose the nature of your interest as a public record in a memorandum filed with the person responsible for recording the minutes of the meeting, who shall incorporate the memorandum in the minutes. If it is not possible for you to file a memorandum before the vote, the memorandum must be filed with the person responsible for recording the minutes of the meeting no later than 15 days after the vote.

For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

A member of the Legislature may satisfy the disclosure requirements of this section by filing a disclosure form created pursuant to the rules of the member's respective house if the member discloses the information required by this subsection, or by use of Form 8A.

* * * * *

APPOINTED OFFICERS:

As a person holding appointive state office, you are subject to the abstention and disclosure requirements stated above for Elected Officers. You also must disclose the nature of the conflict before voting or before making any attempt to influence the decision by oral or written communication, whether made by you or at your direction.

For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

IF YOU INTEND TO MAKE ANY ATTEMPT TO INFLUENCE THE DECISION PRIOR TO THE MEETING AT WHICH THE VOTE WILL BE TAKEN:

- You must complete and file this form (before making any attempt to influence the decision) with the person responsible for recording the minutes of the meeting, who will incorporate the form in the minutes.
- A copy of the form must be provided immediately to the other members of the agency.
- The form must be read publicly at the next meeting after the form is filed.

IF YOU MAKE NO ATTEMPT TO INFLUENCE THE DECISION EXCEPT BY DISCUSSION OR VOTE AT THE MEETING:

- You must disclose orally the nature of your conflict in the measure before participating.
- You must complete the form and file it within 15 days after the vote occurs with the person responsible for recording the minutes of the meeting, who must incorporate the form in the minutes. A copy of the form must be provided immediately to the other members of the agency, and the form must be read publicly at the next meeting after the form is filed.

DISCLOSURE OF STATE OFFICER'S INTEREST

I, Leo J Govoni, hereby disclose that on December 8, 20 21 :

(a) A measure came or will come before my agency which (check one or more)

- inured to my special private gain or loss;
- inured to the special gain or loss of my business associate, _____ ;
- inured to the special gain or loss of my relative, _____ ;
- inured to the special gain or loss of Boston Holding Company, by whom I am retained; or
- inured to the special gain or loss of _____, which is the parent, subsidiary, or sibling organization of a principal which has retained me.

(b) The measure before my agency and the nature of my conflicting interest in the measure is as follows:

Vote on renewal of Boston Holding Company's membership on Enterprise Florida's Board of Directors

If disclosure of specific information would violate confidentiality or privilege pursuant to law or rules governing attorneys, a public officer, who is also an attorney, may comply with the disclosure requirements of this section by disclosing the nature of the interest in such a way as to provide the public with notice of the conflict.

12/7/2021

Date Filed

DocuSigned by:

Leo Govoni

Signature

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NOTICE: UNDER PROVISIONS OF FLORIDA STATUTES §112.317, A FAILURE TO MAKE ANY REQUIRED DISCLOSURE CONSTITUTES GROUNDS FOR AND MAY BE PUNISHED BY ONE OR MORE OF THE FOLLOWING: IMPEACHMENT, REMOVAL OR SUSPENSION FROM OFFICE OR EMPLOYMENT, DEMOTION, REDUCTION IN SALARY, REPRIMAND, OR A CIVIL PENALTY NOT TO EXCEED \$10,000.

FORM 8A MEMORANDUM OF VOTING CONFLICT FOR STATE OFFICERS

LAST NAME—FIRST NAME—MIDDLE NAME York, Joe	NAME OF BOARD, COUNCIL, COMMISSION, AUTHORITY, OR COMMITTEE Enterprise Florida, Inc. Board of Directors
MAILING ADDRESS 10375 Centurion Parkway North	NAME OF STATE AGENCY
CITY Jacksonville, FL 32256	COUNTY Duval
DATE ON WHICH VOTE OCCURRED December 8, 2021	MY POSITION IS: <input type="checkbox"/> ELECTIVE <input type="checkbox"/> APPOINTIVE

WHO MUST FILE FORM 8A

This form is for use by any person serving at the State level of government on an appointed or elected board, council, commission, authority, committee, or as a member of the Legislature. It applies to members of advisory and non-advisory bodies who are presented with a voting conflict of interest under Section 112.3143, Florida Statutes.

Your responsibilities under the law when faced with voting on a measure in which you have a conflict of interest will vary greatly depending on whether you hold an elective or appointive position. For this reason, please pay close attention to the instructions on this form before completing and filing the form.

INSTRUCTIONS FOR COMPLIANCE WITH SECTION 112.3143, FLORIDA STATUTES

ELECTED OFFICERS:

As a person holding elective state office, you may not vote on a matter that you know would inure to your special private gain or loss. However, you may vote on other matters, including measures that would inure to the special private gain or loss of a principal by whom you are retained (including the parent or subsidiary or sibling organization of a principal by which you are retained); to the special private gain or loss of a relative; or to the special private gain or loss of a business associate. If you vote on such a measure or if you abstain from voting on a measure that would affect you, you must make every reasonable effort to disclose the nature of your interest as a public record in a memorandum filed with the person responsible for recording the minutes of the meeting, who shall incorporate the memorandum in the minutes. If it is not possible for you to file a memorandum before the vote, the memorandum must be filed with the person responsible for recording the minutes of the meeting no later than 15 days after the vote.

For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

A member of the Legislature may satisfy the disclosure requirements of this section by filing a disclosure form created pursuant to the rules of the member's respective house if the member discloses the information required by this subsection, or by use of Form 8A.

* * * * *

APPOINTED OFFICERS:

As a person holding appointive state office, you are subject to the abstention and disclosure requirements stated above for Elected Officers. You also must disclose the nature of the conflict before voting or before making any attempt to influence the decision by oral or written communication, whether made by you or at your direction.

For purposes of this law, a "relative" includes only your father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, and daughter-in-law. A "business associate" means any person or entity engaged in or carrying on a business enterprise with you as a partner, joint venturer, coowner of property, or corporate shareholder (where the shares of the corporation are not listed on any national or regional stock exchange).

IF YOU INTEND TO MAKE ANY ATTEMPT TO INFLUENCE THE DECISION PRIOR TO THE MEETING AT WHICH THE VOTE WILL BE TAKEN:

- You must complete and file this form (before making any attempt to influence the decision) with the person responsible for recording the minutes of the meeting, who will incorporate the form in the minutes.
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- The form must be read publicly at the next meeting after the form is filed.

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- You must disclose orally the nature of your conflict in the measure before participating.
- You must complete the form and file it within 15 days after the vote occurs with the person responsible for recording the minutes of the meeting, who must incorporate the form in the minutes. A copy of the form must be provided immediately to the other members of the agency, and the form must be read publicly at the next meeting after the form is filed.

DISCLOSURE OF STATE OFFICER'S INTEREST

I, Joe York, hereby disclose that on December 8, 20 21 :

(a) A measure came or will come before my agency which (check one or more)

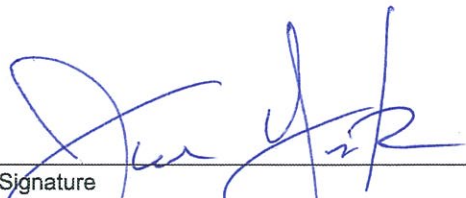
- inured to my special private gain or loss;
- inured to the special gain or loss of my business associate, _____ ;
- inured to the special gain or loss of my relative, _____ ;
- inured to the special gain or loss of AT&T, by whom I am retained; or
- inured to the special gain or loss of _____ , which is the parent, subsidiary, or sibling organization of a principal which has retained me.

(b) The measure before my agency and the nature of my conflicting interest in the measure is as follows:

Vote on renewal of AT&T's membership on the Enterprise Florida Board of Directors

If disclosure of specific information would violate confidentiality or privilege pursuant to law or rules governing attorneys, a public officer, who is also an attorney, may comply with the disclosure requirements of this section by disclosing the nature of the interest in such a way as to provide the public with notice of the conflict.

12/17/21
Date Filed


Signature

NOTICE: UNDER PROVISIONS OF FLORIDA STATUTES §112.317, A FAILURE TO MAKE ANY REQUIRED DISCLOSURE CONSTITUTES GROUNDS FOR AND MAY BE PUNISHED BY ONE OR MORE OF THE FOLLOWING: IMPEACHMENT, REMOVAL OR SUSPENSION FROM OFFICE OR EMPLOYMENT, DEMOTION, REDUCTION IN SALARY, REPRIMAND, OR A CIVIL PENALTY NOT TO EXCEED \$10,000.

TAB 2



Lieutenant Governor Jeanette Nuñez



Jeanette M. Nuñez was born and raised in Miami, Florida. She was elected as Florida's First Hispanic Female Lieutenant Governor of Florida in 2018. She previously served as a State Representative of the Florida House of Representatives from 2010 to 2018 and was named Speaker Pro Tempore from 2016 to 2018.

In November 2016, Lieutenant Governor Nuñez was named Speaker Pro Tempore of the Florida House of Representatives. She served as the Vice Chair of the Appropriations Committee and served on the Rules and Policy Committee. She was appointed Chair of the Select Committee on Hurricane Response and Preparedness. In the past, she chaired the Health Quality Subcommittee, Government Operations and Technology Appropriations Subcommittee, and Higher Education and Workforce Subcommittee.

She began her healthcare career working at Jackson Health System in 2004 as the State Director for Government Relations and handled all aspects of the organization's state affairs. In 2006, she was promoted to Vice President of Government Relations and was responsible for overseeing the advocacy efforts at the local, state and federal level. In addition to her duties, she served on numerous boards and healthcare organizations, including the National Association of Public Hospitals Fellowship Program. In 2010, Lieutenant Governor Nuñez joined Hospital Corporation of America (HCA) as their Vice President of Community Affairs for both Kendall Regional Medical Center and Aventura Hospital and Medical Center. She oversaw their community outreach for 3 and half years and was responsible for a number of marketing and business development initiatives.

In late 2013, Lieutenant Governor Nuñez began her own consulting firm, OnPoint Strategies. She has been working with Jackson Health System, providing them with strategic advice on service line and business development. She has also been tasked to work with the Managed Care Department and Population Health.

Over the years, Lieutenant Governor Nuñez has demonstrated her ongoing commitment to the South Florida community through her active involvement in various local organizations and professional groups. She has been involved with the Greater Miami Chamber of Commerce, Leadership Miami, WHEN, and Women in Government. In 2007, Lieutenant Governor Nuñez was named Hispanic Woman of Distinction. From 2007 – 2015, Lieutenant Governor Nuñez served on the Board of Kristi House, an organization dedicated to children who are victims of sexual abuse. Additionally, Lieutenant Governor Nuñez served as a member of the Statewide Council of Human Trafficking. The 15-member Council, chaired by State Attorney General Pam Bondi, was created to support victims of human trafficking by enhancing the available care options. Recently, Lieutenant Governor Nuñez was appointed to the National Assessment Governing Board which sets policy for the National Assessment of Educational Progress (NAEP), also known as The Nation's Report Card. She was also appointed to the Constitution Revision Commission which examined the Florida Constitution, identified issues, performed research and possible recommendations to amend the Florida Constitution.

Lieutenant Governor Nuñez is a proud graduate of Florida International University (FIU) and a lifetime member of the FIU Alumni Association. She earned her Bachelor of Arts in International Relations and Political Science, her Master of Public

Welcome



Administration from FIU, and a Six Sigma Certificate from the University of Miami. Lieutenant Governor Nuñez has served in the past as an adjunct professor at Florida International University. She is also a graduate from Leadership Miami. Lieutenant Governor Nuñez attends Christ Fellowship West Kendall Campus. Lieutenant Governor Nuñez is married to her husband of 23 years, Adrian Nuñez, and together they are the proud parents of three children – Megan age 20; Justin, age 17; and Jason, age 12.



Secretary of State Laurel Lee



Secretary of State Laurel M. Lee was appointed by Governor Ron DeSantis as Florida's 36th Secretary of State and began serving in February 2019. Secretary Lee previously served as the Circuit Court Judge in Florida's Thirteenth Judicial Circuit in Hillsborough County. She was appointed to the Circuit Court by Governor Rick Scott in 2013 and re-elected without opposition in 2014.

During her time as Circuit Court Judge, Secretary Lee presided in the Circuit Civil Division, the Civil Appellate Division and the Domestic Relations Division. She was also a member of the Florida Supreme Court's Steering Committee on Family and Children in the Courts and the Florida Supreme Court's Commission on Trial Court Performance and Accountability.

Prior to serving as a Judge, Secretary Lee was an Assistant United States Attorney in the Middle District of Florida where she initiated and prosecuted a wide range of criminal offenses. Her special responsibilities included serving as the Violence Against Women Act Coordinator, the coordinator for the interagency Bankruptcy Fraud Working Group, and as the lead prosecutor for the Child Prostitution Task Force.

Before becoming a federal prosecutor, Secretary Lee worked as an Assistant Federal Public Defender in the Middle District of Florida and as a judicial law clerk to United States District Court Judge James S. Moody, Jr. She previously practiced law at Carlton Fields, P.A. in Tampa where she specialized in antitrust and complex business litigation.

In addition to her extensive legal and judicial experience, Secretary Lee has been an active member of her community where she has served on a variety of local boards and volunteered with numerous community organizations, including as a pro bono attorney through the Bay Area Legal Services Domestic Violence Assistance Program.

Secretary Lee received her Bachelor's Degree and a Juris Doctorate from the University of Florida, where she was a member of Florida Blue Key. She was inducted into the University of Florida Hall of Fame in 1999.

Secretary Lee is married to Florida State Senator Tom Lee and they have three children, Regan, Brandon and Faith.

TAB 3



Major General Richard S. "Beef" Haddad **Major General, United States Air Force, Retired**



Since retirement, General Haddad continues to serve as an advisory board member for Mission United, an organization that has teamed with the VA and The United Way to assist veterans with transition, employment, benefits and numerous other support networks. He was also appointed by the Senate Majority Leader to a seat on the Florida Defense Support Task Force. The task force makes recommendations to preserve and protect military installations and missions; supports the state's position in research and development related to or arising out of military missions and contracting and finding ways to improve the state's military friendly environment for service members, dependents, military retirees and businesses that bring military and base-related jobs to the state. The General is also a board member for the Tampa Bay Defense Alliance whose mission is to promote a collaborative and engaged environment that vigorously supports a robust and growing defense community. Unified in actions, a forum of strategic thinkers, provides vital linkage to all organizations supporting our military personnel and their families

Maj. Gen. Richard S. "Beef" Haddad retired in 2016 as Vice Commander, Air Force Reserve Command. He directed the daily operations of the command, with 70,000 Citizen Airmen and more than 300 aircraft among three numbered air forces, 33 flying wings, 10 flying groups and one space wing. He also served as Deputy Chief of the Air Force Reserve in the Pentagon.

General Haddad is a veteran special operations pilot with hundreds of hours of combat flying in the AC130 Spectre Gunship and the MC130 Combat Talon during Operations Desert Storm, Enduring Freedom, and Iraqi Freedom. His aerial combat awards include three Distinguished Flying Crosses with "V for Valor" device, and five Air Medals. He has deployed to combat zones eight times during his career.

Following September 11th, General Haddad commanded the 711th Special Operations Squadron through operations Enduring Freedom and Iraqi Freedom, during which the unit compiled more than 5,000 combat hours of accident-free flying and is still recognized as the most combat-decorated Reserve flying unit.

General Haddad was commissioned through the Air Force Academy in 1981. He served in a variety of flying and command positions in the Air Force and Air Force Reserve. General Haddad was the first Air Force general officer nominated by the Joint Chiefs of Staff to serve as Commander, Special Operations Command Korea.

He is a retired American Airlines pilot. He is married to Ginger, a retired Air Force Colonel and Judge Advocate. They have two daughters, Alexandra, an attorney, and Victoria, a Physician.

TAB 4



Sonya Montgomery
President & CEO



Sonya Montgomery is President & CEO of The Desoto Group, LLC. and a seasoned executive with exceptional leadership skills, and an outstanding record of operational improvement.

A hands-on executive, Ms. Montgomery is responsible for the oversight of day-to-day operations for Desoto's core business lines nationwide, and for building relationships with public and private partners. Her continued focus on the development of operations strategy and account oversight ensures a consistent experience with each engagement.

Ms. Montgomery's expertise is derived from over three decades of experience in state and federal government, public/private partnerships, and C-Level executive management. Well-versed in the challenges and opportunities of today's business environment, she brings practical solutions to contracting, contingent labor, and compliance. Her service in the United States Army, the Executive Office of the Governor, and as a long-time government affairs consultant to Fortune 500 companies has afforded her the ability to leverage large-scale partnerships, develop unique and individualized strategic solutions for clientele, and establish and uphold clear expectations for project stakeholders.



Eric Green
Chief Executive Officer



The Jacksonville Port Authority Board of Directors unanimously named Eric Green as JAXPORT CEO in September 2017. Green is a seasoned government, community and marine operations executive with a proven record of delivering strategic business results.

Most recently, Green led the successful effort to gain authorization and funding for the Jacksonville Harbor Deepening Project to take the federal shipping channel to 47 feet. He designed an innovative funding model for the deepening resulting in the commitment of more than \$400 million in state, federal, local and private sector investment to date. In addition, Green spearheaded an unprecedented public-private partnership program to upgrade terminal infrastructure and build the port of the future.

Green joined JAXPORT in 2005 and was responsible for the port's government affairs, community outreach, media relations, grant application and environmental advocacy programs.

Prior to joining JAXPORT, Green served in numerous leadership roles for the City of Jacksonville, including Deputy Chief Administrative Officer. In this position, Green managed several city departments and was instrumental in the successful development, passage and implementation of the \$2 billion Better Jacksonville Plan.

Green has received widespread government and industry recognition. Florida Governor Ron DeSantis named Green to serve on his Transition Advisory Committee on Economic Policy. Florida Trend magazine named Green as one of the state's most influential business leaders four years in a row and JAXUSA Partnership recognized him as the Individual International Industry Leader in 2018.

A Jacksonville native, Green is a member of the Board of Directors of the Florida Chamber of Commerce and Tiger Academy of Jacksonville and is an alumnus of both Leadership Jacksonville and Leadership Florida. He is active with youth programs at Bethel Baptist Institutional Church.

Green holds a Bachelor of Arts degree in Political Science from Saint Andrews Presbyterian College.



Joe Marino
Executive Director



Joe Marino is a West Point graduate and former US Army officer. During his time in the Army, he was a commissioned Air Defense Artillery Officer. Following his military service, Joe spent eight years working for the State of Florida in various capacities. Joe has been active in Florida Legislative policy regarding military, veteran and defense economic development issues since 2002. From 2002 to 2006, he also worked as a legislative analyst on the Florida House of Representatives Military and Veterans Affairs Committee. From 2006 to 2008, he was Deputy Legislative Affairs Director for the Florida Department of Veterans Affairs, advocating for Veterans issues and the departmental budget. From 2008 to 2010, he was the Governor's Office liaison to the state's military installations and communities.

Prior to his time with the State of Florida, Joe was a recruiter assisting separating military officers find employment with Fortune 500 companies. Joe founded a trade association in 2010 for Florida defense businesses working to improve their business climate in Florida and to connect defense businesses for opportunities all across the state.



Brian Sartain
Senior Vice President, Repair and Engineering

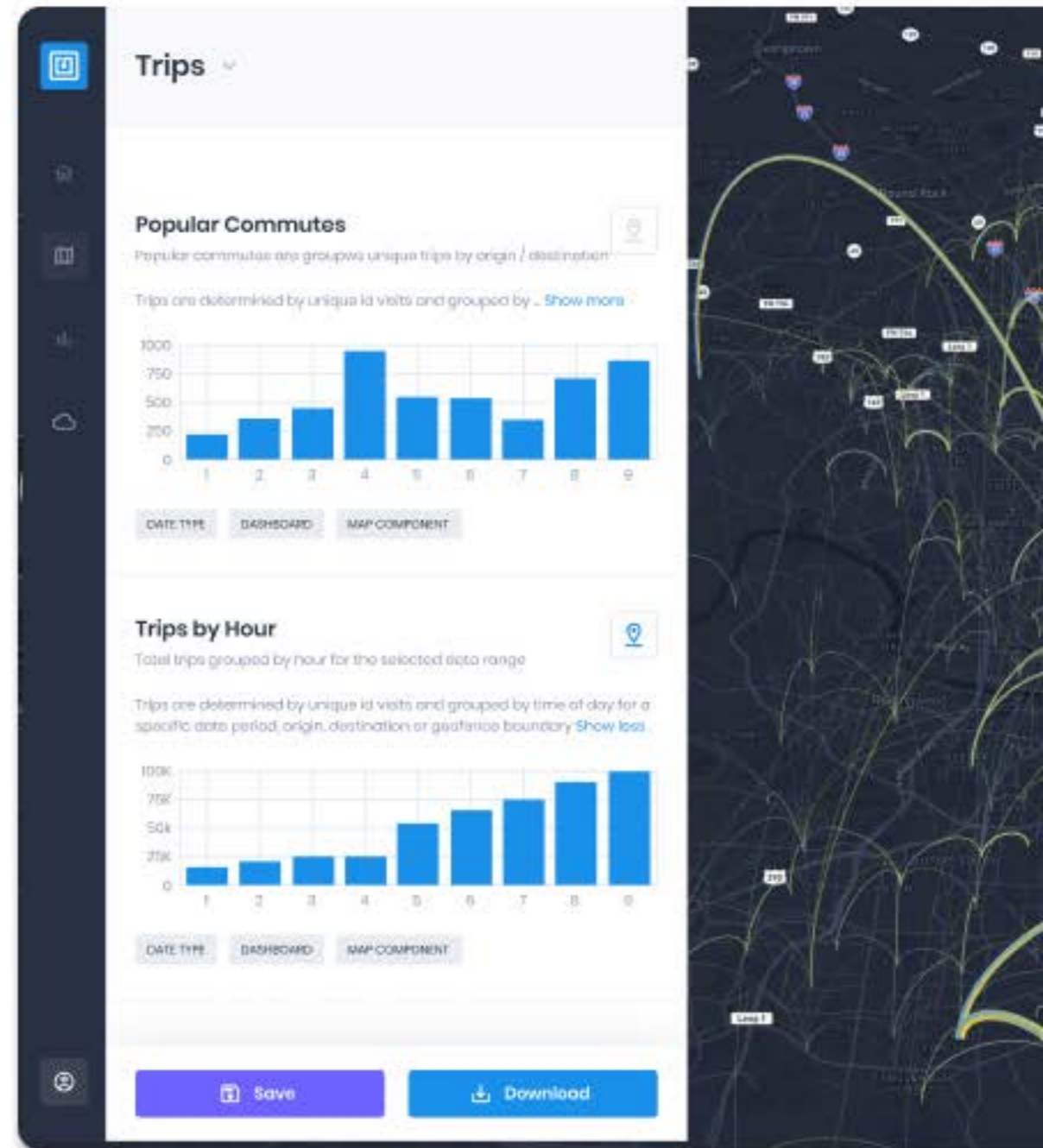


Brian Sartain is the Senior Vice President, Repair and Engineering Services Group for AAR Corporation. In this role Mr. Sartain is responsible for all aspects of the business associated with Maintenance Repair and Overhaul (MRO), Engineering Development and Manufacturing at AAR and has over 3,500 employees. This includes Aircraft Maintenance Hangars, Landing Gear and Component Overhaul, Engineering Design Services and Military Forward Mobility Systems Manufacturing. Mr. Sartain is based in Miami, FL.

Prior to joining AAR, Mr. Sartain was Executive Vice President, Aerospace with Chromalloy Gas Turbine in West Palm Beach. In this capacity he had P&L responsibility for the Commercial and Military Strategic Business Units in addition to being the primary customer facing executive for the company. As an aerospace industry leader for more than 35 years, Mr. Sartain has successfully held executive posts in all aspects of global business including P&L, strategy, product and operational development, and management of joint ventures. He served as Vice President, Business Development - Sensors & Integrated Systems, at United Technologies Aerospace Systems (UTAS) and at Goodrich Aerospace, as well as spending more than 20 years in successive leadership roles. Simultaneous to his role in Business Development and P&L Management at UTAS, he was Shareholder Representative at Silicon Sensing Systems, a joint venture of UTAS and Sumitomo Precision Products based in Japan, a senior level appointment. He served as Vice President & General Manager of the UTAS Inertial, Control & Aircraft Management unit, and prior to that was Vice President & General Manager for Goodrich Cabin & Lighting Systems. He began his career as a Design Engineer at Goodrich Sensor Systems and held successive technical leadership roles as well as multiple functional roles.

In addition to multiple patents, Mr. Sartain holds a Bachelor of Science degree in aerospace engineering and mechanics from the University of Minnesota Institute of Technology and an Executive MBA from the Carlson School of Management. Brian currently lives in West Palm Beach with his wife Kimberly and their mastiff Basil. They have five grown children who are all residents of Florida in various occupations.

Data-driven optimization for the real world



GIS data, visualization studio, and insights management.



Insights

Prescriptive data analysis, visualization, and BI tools.

Traffic Counts

Annual average daily traffic

Daily traffic counts for vehicles and truck. [Show more](#)



DATE TYPE DASHBOARD MAP COMPONENT



Studio

Upload, layer, and filter data to create engaging visual stories



+ Create maps and datasets



Data Hub

Enrich your data with accurate location and POI insights.

Data Hub

Manage your datasets and export to the tools you use everyday.

 Foot Traffic Data

 Daily Congestion

Download

Industries we serve



Transportation

Create and publish reports that meet federal compliance standards.



Law Enforcement

Leverage public safety data to encourage proactive community engagement.



Civil Engineering

Meet your clients' innovation needs by delivering reliable insights, faster.



Government

Understand voting patterns, demographics, population, and prioritize equity.



Transit

Optimize routes, ridership, NTD performance, and travel demand with location data.



Real Estate

Enrich corporate data with location and point of interest data to improve site selection

Data-driven decisions from urban insights.

Save on cost and bandwidth from a single platform to enrich data, map insights, and transform data management.



"With Urban SDK, we have become more efficient. They have allowed us to establish our priorities and figure out the best use of funding."

Jeff Sheffield,
Executive Director



"With the old data I used, it took me 3-4 weeks to create a presentation. I will be able to do 3-4x the work with your data [platform]."

Brandon Orr,
Transportation Planner



What you guys have done for performance measures and the dashboards looks the best out of everything [we] have seen."

JoAnna Hand,
Transportation Planning

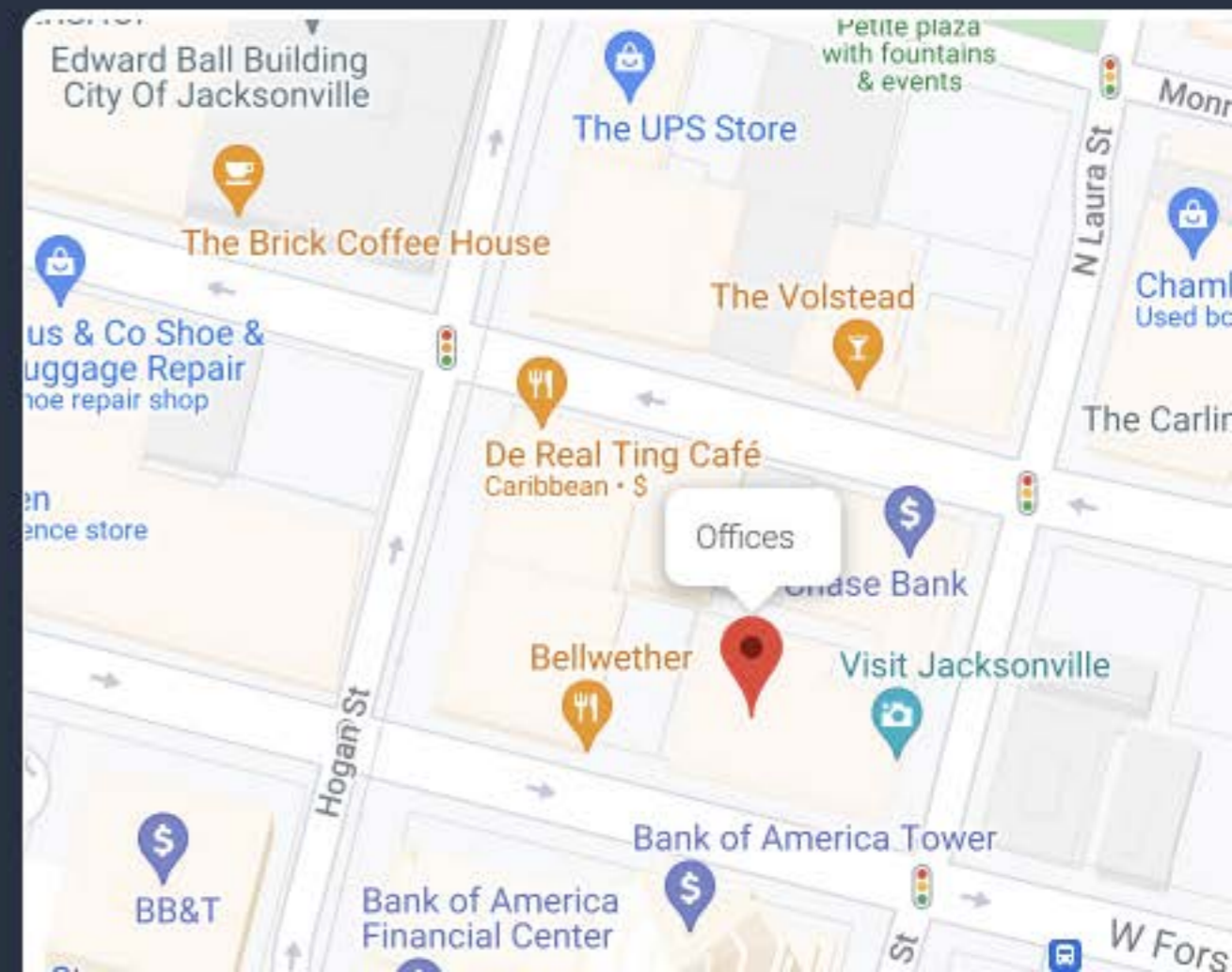
Contact us

Passion is the thread that binds our team. Whether it's a passion for limitless creation, serving others, changing the world or disrupting norms, every member of our team is purpose driven. We're an eclectic group who attack every day with unbound enthusiasm and a desire to make life better, easier, and more efficient for our customers.

Main Office

100 N Laura St, Suite 602
Jacksonville, FL 32202

Sales@urbansdk.com





Colonel Terrance J. McCaffrey (Ret) Vice President of Military and Defense



Col Terrance J. McCaffrey, USAF (Ret), is currently serving as the Vice President of Military and Defense Programs at Enterprise Florida Inc. in Tallahassee FL. Prior to this position, Terry served the State of Florida in positions with Volunteer Florida, Enterprise Florida Inc., the Florida Fish and Wildlife Conservation Commission, and with the Florida Department of Environmental Protection. He transitioned to state government after more than 26 years of active duty service in the US Air Force.

After graduating from the United States Air Force Academy in 1988, the Colonel and his family completed 18 assignments across the nation and around the world. Terry is a command pilot with approximately 2,400 flight hours in 14 aircraft types; primarily the F-111A/E, AT-38B, F-15C and T-6A. He commanded at the Squadron, Group and Wing levels and completed four Air and Joint Staff tours in Japan, Colorado, Hawaii, and Virginia. He also led two large education programs including Commandant of Squadron Officer College at Air University in Montgomery, Alabama and Chair, Department of Aerospace Studies and Commander, AFROTC Detachment 145 at Florida State University in Tallahassee, Florida. Terry holds four advanced degrees including a MS in National Resource Strategy, a MA in Airpower Strategy, a MA in Military Art and Science and a MA in Public Administration.

In addition to his work at Enterprise Florida Inc., Terry serves as an Elder at Canopy Roads Baptist Church, volunteers with the Florida Baptist Disaster Relief team, is a member of the Chiles High School Advisory Committee, is the Show Manager / Event Secretary for the Big Bend Equestrian Team and is a graduate of "Leadership Tallahassee" Class 35. Terry and his wife Lisa, who is a 1st grade teacher at Killearn Lakes Elementary School, have three children: Garrett is a senior software developer with ISF and lives in Roswell GA with his wife Holly and daughter Quinn; Trevor is Assistant Vice President of Operations at Stahl Meyer Foods and lives in Tallahassee FL; and Mallory is a high school student at Lawton Chiles High School.

TAB 5

PROPOSED CONSENT AGENDA

I. **Renewal of Existing Investors**

Subsequent to board ratification, the following companies will continue as At-Large Members of the Enterprise Florida Board of Directors for a one-year term.

- Fifth Third Bank
- Florida Blue
- Truist

II. **New Board Appointees**

- Jason Clement, The Sports Facilities Companies

III. **New Board Representative**

- Brewster Bevis, Associated industries of Florida
- Crystal Stiles, Florida Power & Light

IV. **Florida Opportunity Fund Board Nominees**

***AGENDA SUBJECT TO CHANGE**



Cary Putrino



Gordon Bailey



Tom Pennekamp





Jason Clement
Chief Executive Officer



Under Jason's leadership, the Sports Facilities Companies have become globally recognized leaders focusing on transforming the health and economic vitality of communities around the world. As the Chief Executive Officer of SFC, Jason leads the strategic direction, culture, and service standards that define SFC in the public and private sector markets we serve.

Located in 18 states, the Sports Facilities Companies has grown to over 1500 team members and opened more successful sports, recreation, and entertainment venues than any organization in the country. SFC's affiliated venues host over 25 million guests annually, and the firm recently launched new products to serve communities focused on economic development and the youth and amateur sports industry. Formally trained and licensed as an architect, Jason began his career in sports architecture before transitioning into commercial development and corporate real estate management. The experience was the spark to bring similar professional management services to the youth & amateur sports industry.

Jason is a passionate and faith driven contributor to causes that positively impact families and communities. He has founded, supported, and lead the growth as board chair to multiple organizations including Habitat for Humanity, Man Up and Go, Calvary Christian High School, Florida Small Business Development Center, Enterprise Florida and others.

Noteworthy Memberships, Accreditations and Achievement

- International City and County Managers Association – Strategic Partner and Featured Speaker
- Man Up & Go Board Chair
- Habitat for Humanity Board Chair
- Sports Events & Tourism Association – Featured Speaker and Content Contributor
- Leadership Pinellas
- Florida Small Business Development Corporation Trustee
- National Recreation and Park Association – Speaker
- Tampa Bay Business Journal "Hall of Fame" Award

Notable Projects

- Hoover Metropolitan Complex, Hoover, AL
- Paradise Coast Sports Complex, Naples, FL
- Rocky Top Sports World, Gatlinburg, TN
- Myrtle Beach Sports Center, Myrtle Beach, SC
- Elizabethtown Sports Park, Elizabethtown, KY
- Panama City Beach Sports Park, Panama City Beach, FL
- Sand Mountain Park, Albertville, AL
- Eugene Civic Alliance, Eugene, OR
- Athletes in Action Complex, Xenia, OH
- Salvation Army KROC Center, South Bend, IN
- Aviator Sports & Events Center, Brooklyn, NY
- Bo Jackson's Elite Sports, Hilliard, OH



Brewster Bevis President & CEO

ASSOCIATED INDUSTRIES OF FLORIDA



The Voice of Florida Business Since 1920

Named President of AIF in a unanimous decision by the AIF Board of Directors in August 2021, Brewster assumed the role of President and Chief Executive Officer on January 1, 2022. He joined AIF in 2011 as Vice President of External Affairs and was subsequently promoted to Senior Vice President of State and Federal Affairs in 2013.

Prior to joining AIF, he served as Senior Director of Legislative Affairs for the Associated Builders and Contractors' national office. He also worked in Congress for several years and is a former presidential appointee in the Bush administration.

Brewster attended Florida State University where he earned a bachelor's degree in international affairs.



Crystal Stiles Senior Director, Economic Development



Crystal Stiles is the senior director of economic development for Florida Power & Light Company (FPL). Crystal joined FPL in 2012 and has served the company in various roles, including manager and project manager of economic development. She has spent nearly 15 years working in economic development and previously served as the co-executive director for the Business Development Board of Martin County.

Crystal leads and advances FPL's economic development strategy statewide and establishes partnerships nationwide. The economic development team's successes have led to repeated recognition by *Site Selection* in its Top Utility in Economic Development category, as a Top Utility by *Business Facilities*, and as one of The Best Utilities in Economic Development by *Southern Business & Development*.

She and her team enhance and support economic development efforts throughout Florida with incentive rates for growing businesses, capacity-building community programs, and resources to local and regional economic development organizations. The team supports business development projects throughout the state within Florida's targeted industry sectors.

Crystal led the 2020 launch of 35 Mules: an innovation hub powered by FPL. 35 Mules provides resources and support to invited startups to grow Florida's next generation of world-changing companies. The first class of six startups graduated from 35 Mules in December 2021 and a new class will join the program in the spring of 2022.

She is past chair for the Florida Economic Development Council and vice-chair for the Florida delegation of the Southeast U.S./Japan Association. Appointed by Gov. Rick Scott in 2018, Crystal also serves on the board of the Aerospace Alliance, a four-state partnership that attracts aviation and aerospace investment. She also serves on the Florida Venture Forum board.

In 2019, Crystal received the Eunice Sullivan Professional of the Year award at the Florida Economic Development Council's annual conference. That same year she was named among Consultant Connect's Top 50 Economic Developers in North America. In 2017, Crystal received national honors as one of Development Counsellors International's 40 under 40 in Economic Development.

Crystal is a graduate of Leadership Florida Cornerstone Class XXXVII. She holds a Bachelor of Arts in communication from Mary Baldwin College in Staunton, Va. and a Master of Business Administration with a focus in international business from Florida Atlantic University. She volunteers her time as a board member of House of Hope, a nonprofit that addresses hunger and hardship. Crystal resides in Palm City with her partner, Jason, two teenage daughters and a pack of pups.

TAB 6



February 2, 2022

Ms. Holly Borgmann
Vice Chair
Enterprise Florida, Inc.
800 North Magnolia Avenue, Suite 1100
Orlando, Florida 32803

RE: Nomination for Florida Opportunity Fund Board of Directors

Dear Ms. Borgmann:

I write to you today regarding the vacancies that currently exist on the Florida Opportunity Fund's Board of Directors, and to provide you with nominations from the FOF Board to fill such vacancies. The Florida Opportunity Fund has enjoyed great success to date, and a well-qualified Board is essential to that success. We believe that the strong list of nominees set forth herein will enable the Florida Opportunity Fund to continue carrying out its purposes set forth in the Capital Formation Act, and positively influence Florida growth stage companies.

As you are aware, Section 288.9624(1)(b), Florida Statutes, provides, "The board of directors of the Florida Opportunity Fund shall submit a list of three eligible nominees, which may include the incumbent, to the board of directors of Enterprise Florida, Inc. The board of directors of Enterprise Florida, Inc., may appoint a board member from the nominee list or may request and appoint from a new list of three nominees not included on the previous list." Consistent with this process, on January 31, 2022, the Florida Opportunity Fund Board of Directors held a meeting to consider possible Board candidates for current vacancies and to provide a list of such nominees to EFI in compliance with the requirements of Section 288.9624. In conjunction with this meeting, the Florida Opportunity Fund Board of Directors considered and vetted nine (9) potential candidates for one Board vacancy and for the two expired seats currently held by Jeffery Jonasen and Eddie Fernandez. The individuals identified by the Board as well-qualified and eligible candidates are as follows:

- Eddie Fernandez (current Board member)
- Jeffery Jonasen (current Board member)
- Dr. Susan Amat
- Husein Cumber
- Carlos Diez
- Tom Iarossi
- Garrett Johnson
- Rob Panepinto
- Hector "Tico" Perez

We hope that EFI will agree with our evaluation and determination that the well-qualified eligible candidates that the Florida Opportunity Fund Board has identified and nominated will allow the Fund to continue its successes and to positively influence Florida companies.

Sincerely,

A handwritten signature in blue ink, appearing to read "Daniel Schwartz", is written over a white background.

Daniel Schwartz
Chair
Florida Opportunity Fund

Florida Opportunity Fund Board Seat Nominations

**Dr. Susan Amat
Husein Cumber
Carlos Diez
Eddie Fernandez
Tom Iarossi
Garrett Johnson
Jeff Jonasen
Rob Panepinto
Tico Perez**

**RESOLUTION OF THE
BOARD OF DIRECTORS OF
ENTERPRISE FLORIDA, INC.**

WHEREAS, Enterprise Florida, Inc. (“EFI”) is the sole member of the Florida Opportunity Fund, Inc. (the “Fund”) pursuant to section 288.9624, Florida Statutes, and the Fund’s organizational documents; and

WHEREAS, section 288.9624, Florida Statutes, provides that the board of directors of the Fund shall have five members, appointed by vote of the EFI Board of Directors to serve for three-year terms as provided in the Fund’s bylaws and the FOF-Enterprise Florida State Small Business Credit Initiative Venture Capital Funding Agreement;

WHEREAS, the EFI Board shall appoint from a list, which may include the incumbent, of three eligible nominees, submitted by the Fund’s board of directors or the EFI Board may request and appoint from a new list of three nominees provided by the Fund;

WHEREAS, the persons appointed to the Fund’s board of directors shall include persons who have expertise in the area of the selection and supervision of early stage investment managers or in the fiduciary management of investment funds and other areas of expertise as appropriate;

WHEREAS, a vacancy now exists on the Fund’s board of directors due to the resignation of Drew Weatherford in October, 2021;

WHEREAS, two additional vacancies now exist on the Fund’s board of directors due to the expiration of Jeffery Q. Jonasen and Eduardo “Eddie” J. Fernández’s terms on November 30, 2020;

WHEREAS, on January 31, 2022, the Fund approved a list of nine eligible nominees for EFI’s consideration—the two incumbents, Jeffery Q. Jonasen and Eduardo “Eddie” J. Fernández, in addition to Dr. Susan Amat, Husein Cumber, Carlos Diez, Tom Iarossi, Garrett Johnson, Rob Panepinto, and Hector “Tico” Perez.

NOW THEREFORE, in accordance with its powers and duties vested by the laws of the State of Florida and the Fund’s organizational documents, the EFI Board of Directors hereby adopts the following:

RESOLVED:

1. EFI hereby appoints _____ to the board of directors of the Fund for a term beginning immediately, and continuing until November 30, 2024, or until his/her successor is duly appointed and qualified, or until his earlier resignation or removal from office.

2. EFI hereby appoints _____ to the board of directors of the Fund for a term beginning immediately, and continuing until November 30, 2023, or until his/her successor is duly appointed and qualified, or until his earlier resignation or removal from office.
3. EFI hereby appoints _____ to the board of directors of the Fund for a term beginning immediately, and continuing until November 30, 2023, or until his/her successor is duly appointed and qualified, or until his earlier resignation or removal from office.

**Approved by and at a meeting of the Enterprise
Florida, Inc. Board of Directors on the ____ day
of February, 2021.**

Holly Borgmann
Vice Chair, Enterprise Florida, Inc.

Florida Opportunity Fund Board Nominee

Dr. Susan Amat

Director of Entrepreneurial Initiatives, University of Miami
Vice President of Education, Global Entrepreneurship Network
Executive Director, GEN Accelerates
Founder, Venture Hive

Dr. Susan Amat is an internationally recognized expert on building and sustaining entrepreneurial and innovative cultures through curriculum and program development. She has led ecosystem building and program design initiatives through roles at the Kauffman Foundation, the World Bank, the US State Department, and her founding roles in The Launch Pad (replicated internationally as Blackstone LaunchPads), Venture Hive, and Flitepath. Dr. Amat is the first VP of Education for the Global Entrepreneurship Network and the founding Executive Director of GEN Accelerates, the network's training and consulting arm. A serial entrepreneur, she developed businesses in the entertainment industry for over a decade, including the first CD-ROM magazine and a national television show. After completing her MBA, Dr. Amat created pediatric health monitoring products and earned a Ph.D. in Strategic Entrepreneurship (coursework in industrial engineering, business, and education).

While teaching at the University of Miami, she founded The Launch Pad, which was considered the top model in entrepreneurship education. Her program and platform were replicated throughout the United States as Blackstone LaunchPads. Dr. Amat then started Venture Hive, an entrepreneurship education company developing software and content focused on developing world-class entrepreneurs and innovators. Venture Hive runs internal and external innovation programs in Fortune 100 companies, accelerators, and universities with innovators and entrepreneurs from more than 60 different countries. Dr. Amat served as the founding Chair of the STEM Board for Miami-Dade County Public Schools and was appointed as a Trustee to Miami Dade College. She also served as a Director for 3Ci (acquired in 2019) and BAC Florida Bank and actively speaks about innovation and entrepreneurship internationally. She has worked with the US State Department, the Kauffman Foundation, and the World Bank on program development measurement, and evaluation. In 2021, Dr. Amat was honored as a Champion of Change at the White House.

Florida Opportunity Fund Board Nominee

Husein Cumber

Chief Strategy Officer
Florida East Coast Industries, LLC

Mr. Cumber holds executive or consulting positions at companies owned by funds managed by Fortress Investment Group. He is the Executive Vice President for Corporate Development for Florida East Coast Industries, LLC (TECI) and is responsible for guiding major capital projects from conception through development, which includes Brightline. Brightline is the first privately owned and operated intercity passenger rail system in the U.S. in over 100 years. Brightline started passenger service from Miami to West Palm Beach in 2018 and plans extensions to Orlando and Tampa. Mr. Cumber was one of the visionaries of the service and started the due diligence process in December of 2010.

Mr. Cumber also supports Fortress Transportation & Infrastructure, where he is involved with several development efforts at Repauno Port & Rail Terminal (New Jersey), Jefferson Energy Terminal (Texas) and the Long Ridge Energy Terminal (Ohio). Specific projects include the construction of new facilities on the Delaware River for natural gas liquids and automobile imports, a pipeline-rail transloading facility in the Marcellus and Utica Shale region and a new crude oil dock on the Neches River, Texas.

Mr. Cumber also supports New Fortress Energy, where he is part of the business development team focused on the delivery of liquid natural gas to domestic and foreign markets. Mr. Cumber led the pre-development activities for the first liquefaction plant in Florida, led the due diligence for the conversion of FEC Railway's locomotives from diesel to natural gas, and pursues new energy projects in overseas markets.

Mr. Cumber was previously the Executive Vice President for Corporate Development for Florida East Coast Railway, L.L.C. (FEC), formerly an affiliate company of FECL. Mr. Cumber had responsibility for financially structuring and managing several capital projects, including reconnecting the FEC Railway to the Port of Miami and the construction of a new intermodal container transfer facility at Port Everglades.

Prior to joining the Fortress companies, Mr. Cumber was President of H.A. Cumber & Company, a transportation consulting firm specializing in rail, transit and highway projects. The firm provides business development support for clients throughout the country. Major clients included: GE Transportation, T.Y. Lin International, RailAmerica, R. J. Corman Railroad Group, Scheidt and Bachmann, and FedSys, Inc.

From 2005 to 2009, Mr. Cumber served as an Assistant to the Secretary for Policy and as Deputy Chief of Staff at the U.S. Department of Transportation (USDOT). During his tenure as Deputy Chief of Staff, Mr. Cumber was part of the leadership team that oversaw daily operations of the USDOT's 60,000 employees and managed a \$67 billion budget. Additionally, Mr. Cumber implemented the U.S.-Mexico NAFTA trucking program on behalf of Secretary Mary Peters and was the George W. Bush Administration's staff lead for the disaster response to the I-35W Mississippi River bridge collapse.

Mr. Cumber's tenure at USDOT also included work on the creation of a new discretionary grant program to address traffic congestion throughout the U.S., which was a program very similar to today's BUILD discretionary grant program; the near bankruptcy of the Highway Trust Fund; several major aviation safety issues that included the grounding of a majority of Southwest Airlines and American Airlines' fleets for failure to comply with aviation directives; a major pipeline spill by British Petroleum on the North Slope of Alaska; and, the expansion of the WMATA metro system to connect downtown Washington, D.C. to Dulles International Airport.

President George W. Bush nominated Mr. Cumber to the United States Surface Transportation Board in 2008.

Prior to his appointment at U.S. DOT, Mr. Cumber led the public affairs efforts for Florida East Coast Industries, Inc. (FECI), a NYSE-traded company that then included the assets of what is today FEC and FECL. Prior to his promotion to FECL, Mr. Cumber led business development efforts at the company's telecommunications subsidiary (EPIK Communications). Mr. Cumber started his career as an associate at Poole, McKinley & Blosser, a business development firm where he led the development of Florida's Network Access Point (NAP). The NAP is the exchange point for internet data traffic from the U.S., the Caribbean, South America, Central America, and Latin America.

Mr. Cumber has been involved in the community throughout his career. He currently is Vice Chair of JEA, the eighth largest community-owned electric utility company in the United States and the largest in Florida. He is also a Board Member of the Florida State College at Jacksonville Foundation, Take Stock in Children, and the Florida Chamber of Commerce. He is the past President of the Florida Railroad Association and past Board Member of the Coalition for America's Gateways and Trade Corridors. Mr. Cumber has previously served on the Boards of the Jacksonville Sports Council, North Broward YMCA, the Florida Telecommunications Industry Association and the Strategic Intermodal Transportation Advisory Committee. Mr. Cumber was a founding member of the Florida Intermodal Transportation Association and is a graduate and previous Board Member of Leadership Florida. He also funded the construction of the football stadium at Marjory Stoneman Douglas High School, his high school alma mater.

Mr. Cumber is a graduate of Duke University and holds a Bachelor of Arts degree in U.S. National Security. He, his wife (LeAnna), son (Jake) and daughter (Penelope) currently reside in Jacksonville, Florida.

Florida Opportunity Fund Board Nominee

Carlos Diez

Founder and CEO
MarketGrader

Carlos Diez is the Founder and CEO of MarketGrader, an independent equity research firm and index publisher begun in 1999. Today, MarketGrader rates 37,000 public companies from 94 countries listed in more than 100 stock exchanges globally. The firm also publishes more than 60 equity indexes, several of which underlie publicly traded investment funds. In 2007, MarketGrader co-developed the Barron's 400 Index with Dow Jones as a measure of the U.S.'s most fundamentally sound companies; the Index was introduced in the cover of Barron's Magazine in September 2007 and is listed daily in The Wall Street Journal. In 2012, Carlos founded MarketGrader Capital and, a year later, in partnership with ALPS Advisors, launched the Barron's 400 ETF (BFOR) on NYSE Arca.

Most recently Carlos has led MarketGrader in the development of a series of China A-share indexes in partnership with China Securities Index Co., the leading index publisher in China and a joint venture of the Shanghai and Shenzhen Stock Exchanges. Carlos has more than 20 years of experience in equity research and capital markets and has been featured in Institutional Investor, Barron's, and Pensions & Investments. Carlos attended Pepperdine University and received his BA in Economics in 1999.

Florida Opportunity Fund Board Nominee

Eddie Fernandez

Eddie Fernandez, P.A.

Eddie Fernandez is an attorney based in Orlando, Florida, and a former Florida Constitutional Officer, Eddie Fernández serves as counsel to entrepreneurs, national and international corporations and to governmental agencies. Mr. Fernández is also presently the President and Chairman of the Tiger Bay Club of Central Florida, an on-air Republican political analyst on WESH/NBC Channel 2 in Orlando, Florida and Spanish language television/radio, and is a published author in the field of international tax policy. Among other accolades, Mr. Fernandez was recently named as one of Central Florida's "40 under 40" by the *Orlando Business Journal*, as one of Central Florida's "25 Most Influential Hispanics" by the Hispanic Chamber of Commerce of Metro Orlando and *Visión Magazine* and a Rising Star by *Florida Super Lawyers*. Always involved in his community, Mr. Fernandez is most recently serving as the Vice Chairman of the Orange County Charter Commission.

Prior to establishing his current legal practice, Mr. Fernández was appointed by Florida Governor Rick Scott as Orange County, Florida's Clerk of the Circuit and County Courts. In his first 90 days, Mr. Fernández recovered over a quarter million dollars of misappropriated public money, found \$1 Million in savings in the court operations budget and negotiated and established partnerships with non-governmental organizations to increase public safety. As Clerk, Mr. Fernandez oversaw almost 500 employees, 8 offices and revenue nearing \$400 million. Fernandez' findings and actions resulted in a state investigation into payments made to high level state employees.

In his current practice, Mr. Fernandez represents entrepreneurs, growth stage companies and middle market companies in all facets of general business and corporate matters, including mergers and acquisitions, business contracts, business transactions, joint ventures, corporate governance, and franchise matters. A native speaker of English and Spanish, Mr. Fernández also represents clients in complex cross-border matters and negotiates, drafts and designs complex corporate transactions involving both debt and equity financing domestically and internationally. Mr. Fernandez works with many clients interested in expanding operations abroad or into Florida.

Mr. Fernández has a notable collegiate background, receiving degrees in economics and accounting before attending law school. While a law student, he served on the editorial board of two journals and received a Book Award in Legal Research & Writing. Mr. Fernández served as vice president of his graduating MBA class at Rollins College and completed two national accounting and finance consulting practicums. Mr. Fernández also earned an A.B., in Economics, from Rollins College, where he graduated in the top 1% of his class.

Mr. Fernández authored *La Isla del Encanto Escape: America's Escape from Corporate Taxes and Puerto Rico's Taxed Future*, describing corporate tax planning techniques in United States territories after the phase out of IRC § 936, published in issue 19.1 of the Florida Journal of International Law. Dedicated to his community, Mr. Fernández regularly volunteers for various nonprofit organizations. He is also an active member of local and state bar associations.

Florida Opportunity Fund Board Nominee

Tom Iarossi

Vice President, Wharton-Smith

Tom Iarossi joined Wharton-Smith in 2015 as Area Manager for the SW FL - Commercial Division. Tom's career in construction began at an early age while building houses and performing renovations for his father's residential construction company as a teenager. After obtaining a business degree from Florida State University, Tom then realized his desire to return to the construction industry full-time and earned a Master's in Building Construction at the University of Florida before entering the commercial construction industry as an entry-level project engineer. For the next 13 years he moved his way up the ranks on a project manager career track before eventually running projects and managing clients of his own at an executive level.

Now Vice President, Tom's responsibilities include operations oversight, business development, community relations, and quality of services provided by the regional offices across specific areas of the state. Throughout his time at Wharton-Smith, Tom has established strong working relationships with clients, team members, and community leaders, but his real passion is strategic planning, process improvement, and identifying new markets for investment and development purposes.

Tom believes in giving back to the community and helping in any way he can. He is one of the founding members of the non-profit organization, Onbikes, Inc. that raises funds to purchase at-risk children bicycles that help provide a sense of responsibility and freedom while promoting health and wellness along the way. Tom also serves as a Board of Director for Starting Right, Now. SRN is an organization that aims to end youth homelessness by providing one-on-one mentoring, a stable home, assisting with employment and educational opportunities, while also teaching valuable life skills. Serving the industry is equally important to Tom. He is a licensed Building Contractor and is enthusiastically involved in a number of associations including Associated Builders and Contractors, Leadership Tampa, Leadership Tampa Bay, Pasco County EDC, Gulf Coast Builders Exchange, and the Greater Tampa Chamber of Commerce.

Tom lives in Tampa with his wife Brooke and their two very active daughters who he coaches in softball and supports in their theater and musical endeavors.

Florida Opportunity Fund Board Nominee

Garrett Johnson

Co-Founder & Executive Director, Lincoln Network

Garrett Johnson is the co-founder and executive director of the Lincoln Network, a tech policy think tank and engineering lab where liberty and technology meet. Lincoln educates policymakers on the benefits of free markets in tech and seeks to make policy obsolete by creating and marketing disruptive new tech products that promote consumer choice. Garrett is also the co-founder and COO of a venture-backed tech company focused on internet infrastructure launched in March of 2021 and currently operating in stealth mode.

In 2012 Garrett co-founded SendHub, a venture-backed startup based in Silicon Valley for which he helped secure more than \$10 million in funding. SendHub was acquired by Cameo Global in 2015. He also served as professional staff on the U.S. Senate Foreign Relations Committee from 2009-2011. He was honored to be the principal author of legislation related to immigration and foreign assistance reforms.

Originally from Florida, Garrett earned a bachelor's degree from Florida State University where he was a 2x NCAA Champion in track and field. He also read for the degree of Master of Philosophy in Migration Studies at the University of Oxford, England as a Rhodes Scholar.

Garrett recently moved his family to North Florida after a decade living in the Bay Area of California.

Florida Opportunity Fund Board Nominee

Jeff Jonasen

Shareholder, Gunster

Jeff Jonasen has, for more than two decades, advised and counseled business owners, executives and boards of directors concerning their business and commercial transactions, their financings and acquisitions, their corporate governance responsibilities, and their other legal and regulatory obligations. His objective is to assist clients in achieving their goals and to help them avoid obstacles to success.

Jeff is a shareholder who joined the firm in 2013, and he focuses his practice on corporate representation, securities matters and government affairs. Jeff's experience includes handling joint ventures, securities offerings and other domestic and international business transactions, as well as in representing start-ups, non-profit entities, medium sized businesses and Fortune 500 companies.

He has represented a wide variety of clients in many different types of businesses, including overseas agricultural operations, international industrial equipment manufacturers, local medical practices, restaurant franchisees, private equity investors and funds, start-up technology companies, chambers of commerce, consulting firms, health care-related entities, investment advisors and many others. Jeff is also an advocate for clients' interests to local governments, state agencies and the Florida Legislature.

Florida Opportunity Fund Board Nominee

Rob Panepinto

President, Florentine Strategies

Rob Panepinto is an innovator who has always challenged the status quo of “good enough”. Rob has helped Orange County become a hub for technology, entrepreneurship, and creativity. He is passionate about the positive impact businesses and business leaders drive for their communities and is an active “civic entrepreneur” serving on multiple civic and nonprofit boards.

Rob Panepinto is President of Florentine Strategies, which provides board support, strategic consulting, and investment capital for healthcare, social enterprise and technology companies. Rob is also the CEO of Entrepreneurs in Action, who manage a social venture fund that invests in local social enterprises, helping them create successful businesses and jobs while addressing community and global social needs. Rob recently joined the University of Central Florida’s Partnership and Innovation team, serving as a Senior Strategic Advisor and Director of the newly created Innovation Districts. He also is an Advisory Board member to several venture funds, including DeepWork Capital, who invests in Florida technology companies and Triple Tree Capital Partners, a healthcare technology focused fund.

Previously, Rob was part of the founding executive team for Connexions, helping them grow from a small manufacturing company to become an innovative healthcare technology and services company based here in Orlando. Connexions was sold to Optum in 2011.

Rob is a Founder and Board Chair of Orlando’s Social Enterprise Accelerator, Rally, a partnership between the Central Florida Foundation, Rollins College, the City of Orlando, and other community partners. Rob is the current Chair of the Central Florida Foundation board, immediate past chair of Orlando, Inc. and is a Board Member for the Orlando Economic Partnership. He also serves on the Board of Stater Studio, Rollins’ Crummer Graduate School of Business Board of Overseers and its Rollins Center for Advanced Entrepreneurship. He has served on the Operations Committee of the Central Florida Expressway Authority. He is also a member of the Young Presidents Organization.

Rob was a 2018 candidate for Orange County Mayor.

Rob has been married to his wife Stacy for over 28 years and they have 2 daughters, Ali (18) and Samantha (16). They live in Winter Park.

Florida Opportunity Fund Board Nominee

Hector A. “Tico” Perez Shareholder, Gunster

Tico Perez was most recently a shareholder at Gunster, focused on government relations and corporate transactional matters. Tico’s experience includes mergers, acquisitions, private securities and syndications, assisting businesses in presentations to local and state governing bodies, obtaining government approvals for pending projects, and lobbying at the local, legislative and executive agency levels.

In addition to his legal practice, Tico has been a political analyst for the local NBC affiliate, WESH TV and for over a decade, hosted his own political talk radio show entitled “Talkin’ with Tico” on WDBO. Tico has been recognized as one of the “10 most influential people” in Central Florida by the Orlando Business Journal, as well as one of the “25 most influential Hispanics” by Ahora Magazine. Florida Trend has recognized Tico as one of the most influential people in Florida.

Tico is the national commissioner of the Boy Scouts of America (BSA), and a member of the executive board of its National Council. Tico also served as the former president of the BSA's Central Florida Council and of the BSA's Southern Region. An Eagle Scout himself, Tico has received multiple awards over the course of his involvement in the BSA, including the Distinguished Eagle Scout Award and the Silver Buffalo Award. In addition to his service for BSA, Tico served for seven years as a member of the Florida board of governors for the State University System of Florida; president of the Orlando Utilities Commission; chairman of United Arts of Central Florida; president of the Greater Orlando Chamber of Commerce; chairman of the Orange County Arts and Cultural Affairs Commission; as a member of the University of Central Florida board of trustees, a member of the UCF foundation board, and as president of the UCF Alumni Association.

Over the last several decades, Tico has chaired numerous local fundraising efforts including service as chairman of the American Heart Association Heart Walk (twice), the American Diabetes Association walk and the Juvenile Diabetes walk, to name only a few. He has served as a mentor for children in inner city schools and has been recognized by UCF with a Jefferson Award for Public Service, as well as by the Orange County School Board for his service to inner city youth.

APPENDIX

Thank You to Our Sponsors



FLORIDA DEPARTMENT OF STATE

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ASSOCIATED INDUSTRIES OF FLORIDA



The Voice of Florida Business Since 1920





Enterprise Florida, Inc.

For the Six Months Ending December 31, 2021

(Unaudited)

	2021-22 YTD ACTUAL		2021-22 YTD BUDGET		2021-22 YTD VARIANCE
REVENUE					
State Funds	\$ 7,960,776	\$	8,200,000	\$	(239,224)
Private Revenue	990,000		837,500		152,500
Event Revenue	359,333		440,000		(80,667)
Management Fees	111,000		111,000		-
Other Income	250,961		485,000		(234,039)
	<u>9,672,070</u>		<u>10,073,500</u>		<u>(401,430)</u>
PROGRAM COSTS					
Program Costs	1,691,132		2,589,400		(898,268)
Florida Branding	4,125,989		1,523,000		2,602,989
Grants to Subsidiary	753,352		900,000		(146,648)
Total Program Costs	<u>6,570,473</u>		<u>5,012,400</u>		<u>1,558,073</u>
EXPENSES					
Payroll	3,286,615		3,631,604		(344,989)
Professional Fees - Intl Offices					
Brazil	90,000		90,000		-
Canada	89,300		89,300		-
Germany	110,000		110,000		-
Japan	88,000		100,000		(12,000)
Mexico	50,000		50,000		-
Israel	60,000		60,000		-
Spain	110,000		110,000		-
S. Africa	60,000		60,000		-
Ireland/UK	110,000		110,000		-
France	117,450		117,450		-
Hong Kong/Great China Trade Ex	124,614		125,000		(386)
Professional Fees					
Accounting	54,900		35,000		19,900
Legal	60,198		70,000		(9,802)
IT	31,395		34,600		(3,205)
Other Professional Fees	11,500		25,000		(13,500)
Board Meetings	112,342		50,000		62,342
Business Meetings/Conferences	42,979		180,400		(137,421)
EFI Promotion/Marketing	50,024		262,500		(212,476)
Office & Corp Overhead Expenses					
Licenses/Subscriptions	265,063		283,500		(18,437)
Telephone/Internet	122,454		84,500		37,954
Office Supplies/Other Expenses	89,778		76,900		12,878
Rent	473,949		480,500		(6,551)
Insurance Expense	31,868		35,000		(3,132)
Depreciation	36,331		57,000		(20,669)
Total Expenses	<u>5,678,760</u>		<u>6,328,254</u>		<u>(649,494)</u>
Net Income	<u>\$ (2,577,163)</u>	\$	<u>(1,267,154)</u>	\$	<u>(1,310,009)</u>



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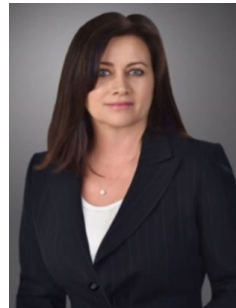
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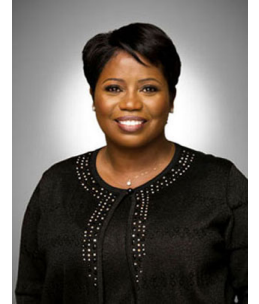
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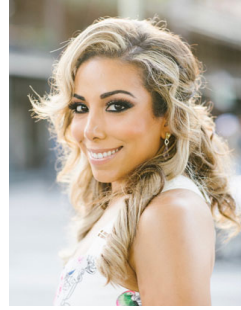
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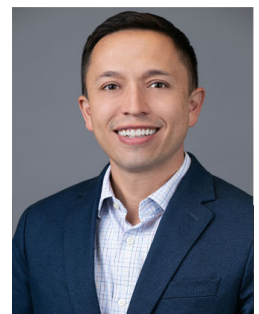
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MISSION

EFI's mission is to facilitate job growth for Florida's businesses and citizens leading to a vibrant statewide economy



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