

2013 FLORIDA INTERNATIONAL BUSINESS HIGHLIGHTS

- **Merchandise Trade**
- **Florida-Origin Exports**
- **Foreign Direct Investment**

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Overview

- International trade proved, once again, to be one of the state's strongest sectors in 2013, even with the economic challenges that affected global trade.
- Total merchandise trade (exports plus imports) reached \$158.4 billion – the second-highest level ever recorded – as total trade fell by -2.3% in 2013. Merchandise exports (goods that are shipped from and through Florida) were down by -5.4% and imports gained 1.6%.
- As expected, the same activity that drove trade up over the last few years – imports of gold from Latin America/Mexico and exports of that gold to Switzerland – accounted for virtually all of the decline. Gold prices hit a high of \$1,895 per ounce in September of 2011 and dropped precipitously throughout 2013. Florida exports felt the impact, falling by \$4.9 billion, as exports to Switzerland alone fell by \$4.8 billion.

Removing the commodity-price-driven decline of gold exports, Florida's total trade growth was on par with the U.S. in 2013 (less than 1% for both).

- International trade and investment accounted for about one-sixth of the state's economic output last year and supports an estimated one million jobs, further underscoring its impact on the state. Trade and foreign investment play a fundamental role in Florida's economy by fueling growth, supporting jobs, and diversifying the economic infrastructure.

Economic Impact

- International business, including the value of trade in goods and services as well as foreign direct investment, accounts for about one-sixth (17 percent) of Florida's economy.
- International trade in goods and services – along with employment by foreign-owned companies – is estimated to support over one million jobs in the state. Our manufacturers, seaports, airports, and logistics providers all employ Floridians and their families.

Florida's Export Sector

- More than 60,000 Florida companies export, accounting for 20 percent of all U.S. exporters in 2011. This is the second largest number of exporters in the U.S. after California.

Number of Exporters	
California	75,028
Florida	60,147
New York	41,216
Texas	40,056
Illinois	22,855

- The number of Florida exporters grew by three percent from 2010 to 2011, a gain of 1,732.
- More than 96 percent of Florida exporters are small and medium-sized enterprises (SMEs) with 500 or fewer employees.
- Small and medium-sized companies accounted for 68 percent of Florida exports in 2011. This is the highest figure among the 50 states and is much higher than the U.S. average of 33 percent.
- According to the Florida Chamber of Commerce’s “Florida Trade and Logistics Study 2.0:”
 - More than half a million Floridians hold jobs in trade and logistics industries.
 - Jobs in Florida’s trade and logistics industries pay 30 percent higher wages than the state average.
 - Roughly 1 in 7 Florida manufacturing jobs depend on exports.
- The U.S. Department of Commerce reports that, on average, companies that export grow 15 percent faster, pay 15 percent higher wages and are 12 percent more profitable than those that do not export.

Merchandise Trade

- In 2013, Florida’s total merchandise trade (exports plus imports) totaled \$158.4 billion, the second highest level ever recorded.
- The state showed a loss of -2.3 percent in 2013, while the U.S. performed only slightly better with a .62 percent gain
- The Miami Customs District was the 12th busiest District in the U.S., even with a decline of -3.4 percent in total trade.
- The Miami Customs District was one of only eleven Districts that had a trade surplus in 2013, and Miami had the second largest surplus of the 44 Districts nationwide.

Merchandise Exports

- Merchandise exports – goods that are shipped from and through Florida – totaled \$85.5 billion in 2013 – the third-highest level ever. U.S. exports gained 2.09 percent during the same period.
- Florida merchandise exports fell by -5.4 percent over 2012, and the value of the decline was \$4.9 billion. Florida’s exports to Switzerland alone fell by \$4.8 billion, highlighting the significant impact that gold exports to Switzerland have had on the state.
- The state’s leading merchandise export markets were:

Top Merchandise Export Destinations \$US Millions, 2013	
Brazil	\$16,219.3
Colombia	\$6,027.1
Venezuela	\$4,519.6
Chile	\$3,727.6
Argentina	\$3,395.6
All Other Countries	\$51,571.8
Total	\$85,460.4

- For the first time in since 2009, Switzerland is not one of Florida’s top five export markets.
- Leading merchandise export commodities include:

Top Merchandise Export Commodities \$US Millions, 2013	
Motor Cars & Vehicles	\$7,657.8
Aircraft, Engines & Parts	\$6,625.4
Telecommunications Equipment	\$5,682.6
Gold	\$4,878.9
Computers & Components	\$4,153.0
All Other	\$56,459.7
Total	\$85,460.4

Merchandise Imports

- Florida imports eked out a gain of 1.6 percent in 2013 while the U.S. recorded a negligible loss of -0.38 percent.

- Leading import markets were:

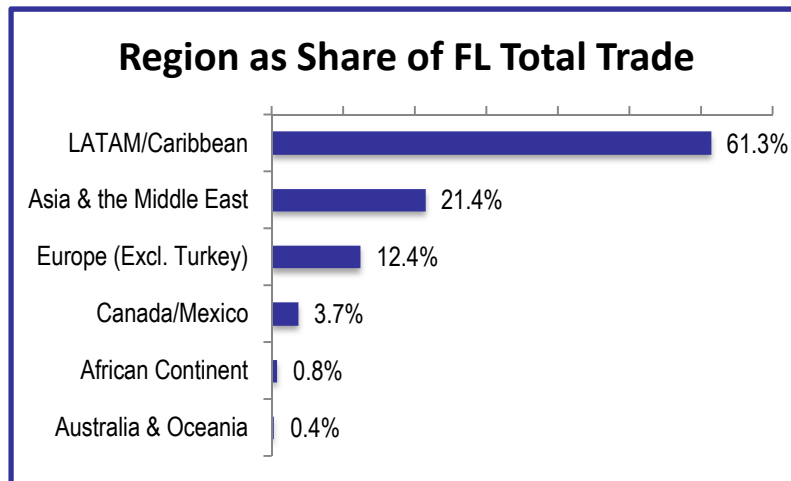
Top Merchandise Import Destinations \$US Millions, 2013	
China	\$8,701.1
Japan	\$6,238.8
Costa Rica	\$5,943.8
Brazil	\$4,302.3
Colombia	\$3,927.0
All Other Countries	\$43,857.5
Total	\$72,970.5

- Leading merchandise import commodities include:

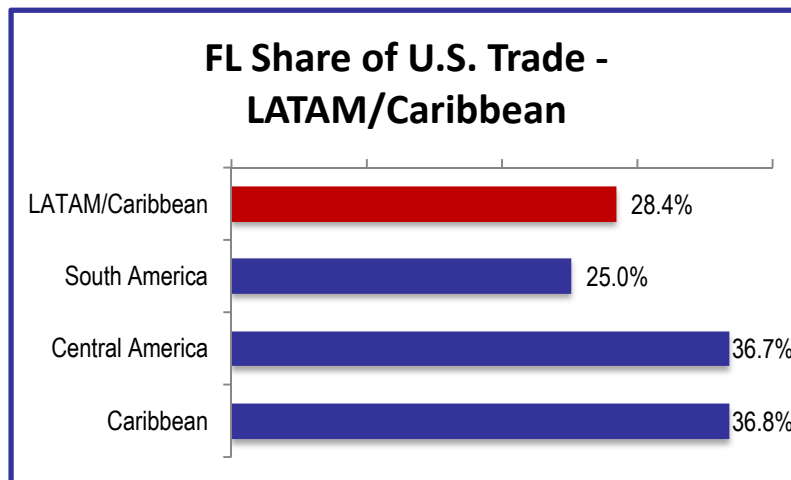
Top Merchandise Import Commodities \$US Millions, 2013	
Gold	\$6,746.3
Oil (not crude)	\$5,769.4
Motor Cars & Vehicles	\$5,290.2
Electronic Integrated Circuits	\$4,782.3
Telecommunications Equipment	\$2,418.5
All Other	\$60,453.70
Total	\$72,970.5

- Latin America and the Caribbean, combined, account for 61.3 percent of the state's total merchandise trade; Asia & the Middle East – 21.4 percent; Europe accounts for 12.4 percent; Canada & Mexico* – 3.7 percent; African Continent – less than one percent, and Australia & Oceania – less than one percent.

**Because Canada and Mexico share a common border with the U.S., most exports from Florida are shipped by truck or rail and will not be calculated as part of the merchandise trade statistics. Please refer to the Florida-origin exports for a more accurate assessment of Florida's exports to Canada and Mexico.*



- As evidence of the state's long-time position as a global hub, Florida accounts for 28.4 percent of total U.S. trade with Latin America and the Caribbean – 25.0 percent of total U.S. trade with South America; 36.7 percent of total trade with Central America and 36.8 percent with the Caribbean.



- Florida also accounts for 33.2 percent of all U.S. merchandise exports to Latin America and the Caribbean – the leading state – and 22.8 percent of all merchandise imports from the region. Florida is the second largest importer from Latin America and the Caribbean, following Texas, which imports considerable amounts of oil from Mexico and Venezuela.

Florida-Origin Exports

- Florida-origin exports to the world were \$60.5 billion in 2013, a decline of -8.7 percent.
- Florida ranks as the seventh-largest export state in the U.S. – after Texas, California, New York, Washington, Illinois, and Louisiana.
- The top five destinations for Florida-origin products in 2013 included: Brazil (\$5.4 billion); Canada (\$4.5 billion); Switzerland (\$3.4 billion); Colombia (\$3.3 billion), and Venezuela (\$3.2 billion).
- Among the state's leading export commodities are: Gold – almost exclusively to Switzerland (\$4.9 billion); Aircraft, Engines & Parts (\$4.8 billion); Telecommunications Equipment (\$4.4 billion); Computers & Components (\$2.7 billion), and Fertilizers (\$2.2 billion).
- Seventeen (17) percent of all U.S. exports to Latin American and the Caribbean originated in Florida in 2013.
- Sixteen (16) percent of U.S. exports to South America originated in Florida in 2013, as did 16 percent of exports to Central America and 24 four percent of exports to the Caribbean.
- Fifty-three (53) percent of all Florida-origin exports go to the Latin America/Caribbean region; 17 percent to Europe; 17 percent to Asia & the Middle East; 11 percent to Canada & Mexico combined; less than 2 percent to the African Continent, and one percent to Australia & Oceania.

Florida Manufactured Exports

- Florida is number one in the U.S. in export-intensity – meaning the state has the highest level of manufactured exports as a share of manufacturer's shipments.
- Florida exports 49% of what is produced in the state – higher than any other state in the country. The U.S. exports only 20% of total production.
- Manufactured exports account for 93 percent of Florida's total exports, compared to 87 percent for the U.S. overall.
- Leading categories of Florida's manufactured exports in 2013 include:

Florida Manufactured Exports \$US Millions, 2013	
Computer And Electronic Products	\$14,702.2
Transportation Equipment	\$9,200.1
Chemicals	\$6,718.4
Machinery, Except Electrical	\$6,066.4
Primary Metal Manufacturing	\$5,573.2
All Other	\$14,116.9
Total	\$56,377.3

- Non-manufactured exports – such as Waste and Scrap, Agricultural Products, Seafood, Livestock and Mining Materials – account for another 7 percent.

Florida Non-Manufactured Exports \$US Millions, 2013	
Waste And Scrap	\$968.3
Agricultural Products	\$873.9
Used Or Second-Hand Merchandise	\$378.1
Fish, Fresh, Chilled, Or Frozen	\$313.4
Oil And Gas	\$226.2
Livestock And Livestock Products	\$119.1
Minerals And Ores	\$102.4
Prepackaged Software	\$52.6
Forestry Products, Not Elsewhere Specified	\$35.4
All Other	\$1,014.2
Total	\$4,083.8

- At \$56.4 billion, Florida ranks sixth in the U.S. for manufactured exports, and 9th in the U.S. for non-manufactured exports (\$4.1 billion)
- Florida's manufactured exports doubled (108 percent growth) from 2004 to 2013, while U.S. manufactured exports grew by only 90 percent for the same period.

According to a study of U.S. manufacturing workers by the International Trade Administration (ITA):

Florida International Business Highlights



- Exports contribute an additional 18 percent to workers' earnings on average in the U.S. manufacturing sector, creating an "export earnings premium."
- Export-intensive industries generally employ more highly educated workers.
- The export earnings premium for blue-collar workers is approximately 20 percent greater than the premium for white-collar workers.
- The export earnings premium is highest in industries such as machinery, computers, electrical equipment, and transportation equipment – all leading sectors in Florida's export economy.

Another ITA study reports that export-intensive services industry workers earn 15 to 20 percent more than comparable workers in other industries.

Florida High-Tech Exports

- Florida was the 3rd largest exporter of high-tech goods in the U.S. (after Texas and California) reaching more than \$14.7 billion in 2013. This was a slight increase of less than two percent over 2012.
- Florida's share of total U.S. high-tech exports grew slightly to 7.2 percent in 2013.
- Over the ten-year period from 2004 to 2013, the value of Florida's high-tech exports increased by 88 percent while the U.S. growth rate was only 28.1 percent over the same time period.
- Just under 25 percent of Florida-origin exports are high-tech products.
- Leading destinations for Florida high-tech exports last year were:

Leading Destinations for Florida High-Tech Exports \$US Millions, 2013	
Brazil	\$2,327
Colombia	\$1,297
Paraguay	\$1,090
Venezuela	\$937
Argentina	\$741
All Other Countries	\$8,311
Total	\$14,702

Florida International Business Highlights



- The leading high-tech exports in 2013 were:

NAICS Code	Leading High-Tech Exports	2013 Exports in \$US Millions
3342	Communications Equipment	\$4,983
3341	Computers & Peripheral Equipment	\$4,399
3344	Semiconductors & Other Electronic Components	\$2,398
3345	Navigational, Measuring, Electromedical & Control Instruments	\$2,029
3343	Audio & Video Equipment (Consumer Electronics)	\$840
3346	Magnetic & Optical Media	\$53
	Total	\$14,702

Services Exports

- Florida's large multi-cultural, multi-lingual workforce is a significant exporter of knowledge-based services. Services provided to overseas clients include accounting; architectural; communications; consulting; design; education; engineering; financial; legal; medical; transportation, and others.
- In 2013, Florida's services exports were estimated as a share of U.S. services exports equaling \$33 billion.

Foreign Direct Investment

- Florida ranked sixth in the nation in 2011 (latest data available) in terms of foreign direct investment (FDI) employment, and first in the Southeastern U.S., with a total of 238,600 jobs supported by majority foreign-owned companies.
- Total value of holdings by all majority foreign-owned companies in Florida was \$35.1 billion in 2007 (data discontinued) ranking Florida first in the Southeast and eighth in the nation.
- Majority foreign-owned companies from the European Union account for 58 percent of all FDI employment in Florida. Companies from Asia/Pacific countries account for another 12 percent of employment while Canada represents 12 percent and Latin America/Caribbean/Mexico represent another seven percent.
- Florida's leading foreign investors represent some of the largest and most developed economies, including:

FDI Country Rankings by Employment (2011)	
United Kingdom	43,100 jobs
Canada	30,200 jobs
Germany	20,700 jobs
Japan	21,900 jobs
France	20,300 jobs
Switzerland	20,900 jobs
Netherlands	13,200 jobs
Other	68,400 jobs
Total	238,600 jobs

- Enterprise Florida is aware of over 10,000 foreign companies (including branches) that operate across the state and across industries, bringing valuable investment capital to the state and supporting Florida jobs.

Sources

- Merchandise trade statistics and Florida-origin exports: *U.S. Census Bureau, Foreign Trade Division.*
- World Institute for Strategic Economic Research (WISER).
- International Trade Administration, U.S. Department of Commerce.
- “Florida’s Export Sector” figures sourced from: *U.S. Department of Commerce, Profile of U.S. Importing and Exporting Companies, 2010-2011.*
- Statistics on small and medium-sized exporters: *U.S. Department of Commerce, Exporter Database, 2011.*
- Foreign Direct Investment: *U.S. Department of Commerce/Bureau of Economic Analysis.*

For further information about Enterprise Florida’s international trade programs, please visit our website at www.enterpriseflorida.com/export.

Florida Merchandise Trade

2013 Summary Tables

Florida Top 50 Merchandise Trading Partners



Rank	Country	Millions of US Dollars			% Change	% Change
		2011	2012	2013	2011-2012	2012-2013
	Total All Countries	149,166.3	162,193.4	158,430.9	8.7	-2.3
1	Brazil	18,525.1	19,600.2	20,521.6	5.8	4.7
2	Colombia	9,082.3	10,639.6	9,954.1	17.2	-6.4
3	China	8,263.9	8,948.0	9,657.6	8.3	7.9
4	Costa Rica	5,650.6	8,046.8	8,215.7	42.4	2.1
5	Chile	6,878.3	7,682.5	7,498.7	11.7	-2.4
6	Japan	6,322.8	7,317.7	6,871.6	15.7	-6.1
7	Venezuela	7,938.7	7,805.1	6,422.7	-1.7	-17.7
8	Peru	3,232.5	3,905.6	5,427.3	20.8	39.0
9	Dominican Republic	5,511.3	5,524.5	5,338.0	0.2	-3.4
10	Honduras	4,585.1	4,468.9	4,574.2	-2.5	2.4
11	Mexico	5,341.6	5,070.0	4,266.8	-5.1	-15.8
12	Argentina	3,744.3	3,689.0	4,200.9	-1.5	13.9
13	Switzerland	7,886.2	8,962.9	4,136.2	13.7	-53.9
14	Saudi Arabia	2,682.9	3,478.0	3,268.7	29.6	-6.0
15	United Arab Emirates	1,571.3	2,396.2	3,259.0	52.5	36.0
16	Ecuador	2,329.6	2,736.4	2,894.9	17.5	5.8
17	Guatemala	2,501.8	2,502.4	2,718.9	0.0	8.7
18	France	2,284.8	2,789.8	2,552.6	22.1	-8.5
19	Germany	2,663.2	2,500.3	2,535.6	-6.1	1.4
20	El Salvador	2,303.7	2,440.9	2,502.4	6.0	2.5
21	United Kingdom	2,427.2	2,667.0	2,461.4	9.9	-7.7
22	Panama	2,217.0	2,283.1	2,258.9	3.0	-1.1
23	Trinidad And Tobago	1,893.6	1,907.6	2,098.1	0.7	10.0
24	Netherlands	2,023.0	1,606.8	1,901.3	-20.6	18.3
25	Italy	1,534.9	1,784.2	1,794.8	16.2	0.6
26	Paraguay	1,775.9	1,629.4	1,732.3	-8.3	6.3
27	Bahamas	1,601.9	1,615.5	1,635.3	0.9	1.2
28	Korea, Republic Of	922.1	1,579.0	1,555.2	71.3	-1.5
29	Canada	1,195.3	1,177.0	1,538.5	-1.5	30.7
30	Nicaragua	1,453.0	1,566.4	1,479.5	7.8	-5.6
31	Haiti	1,328.0	1,318.5	1,402.8	-0.7	6.4
32	Bolivia	842.4	1,706.9	1,300.1	102.6	-23.8
33	Hong Kong	648.2	705.8	1,217.2	8.9	72.5
34	Vietnam	629.8	763.3	1,190.3	21.2	55.9
35	India	1,789.4	1,440.0	1,172.8	-19.5	-18.6
36	Taiwan	782.5	818.9	858.6	4.7	4.8
37	Uruguay	650.9	746.4	776.5	14.7	4.0
38	Jamaica	816.4	887.5	768.5	8.7	-13.4
39	Spain	846.7	814.2	676.1	-3.8	-17.0
40	Thailand	632.2	646.5	664.8	2.3	2.8
41	Kuwait	461.6	524.8	615.1	13.7	17.2
42	Turkey	474.4	534.0	587.7	12.6	10.1
43	Guyana	577.3	651.8	557.3	12.9	-14.5
44	Indonesia	472.9	518.5	553.9	9.6	6.8
45	Russia	699.4	716.9	533.7	2.5	-25.6
46	Belgium	471.9	487.4	483.4	3.3	-0.8
47	Australia	595.0	630.1	464.4	5.9	-26.3
48	Nigeria	370.1	426.6	402.3	15.3	-5.7
49	Ireland	175.6	265.0	346.3	50.9	30.7
50	Barbados	314.0	306.8	329.8	-2.3	7.5
	All Other Countries	9,243.7	8,962.9	8,256.3	-3.0	-7.9

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Florida's Top 50 Merchandise Export Destinations



Rank	Country	Millions of US Dollars			% Change	% Change
		2011	2012	2013	2011-2012	2012-2013
	Total All Countries	86,753.1	90,360.3	85,460.4	4.2	-5.4
1	Brazil	15,825.3	15,782.1	16,219.3	-0.3	2.8
2	Colombia	5,276.1	5,817.0	6,027.1	10.3	3.6
3	Venezuela	5,751.9	6,671.4	4,519.6	16.0	-32.3
4	Chile	3,921.7	4,281.0	3,727.6	9.2	-12.9
5	Argentina	3,316.9	3,276.9	3,395.6	-1.2	3.6
6	Switzerland	7,247.8	8,171.9	3,378.0	12.8	-58.7
7	Saudi Arabia	2,637.9	3,405.8	3,239.5	29.1	-4.9
8	United Arab Emirates	1,529.6	2,351.4	3,148.2	53.7	33.9
9	Dominican Republic	3,237.6	3,065.4	2,953.0	-5.3	-3.7
10	Peru	2,508.2	2,796.0	2,832.5	11.5	1.3
11	Costa Rica	2,093.1	2,069.9	2,271.9	-1.1	9.8
12	Panama	2,003.9	2,058.7	2,036.3	2.7	-1.1
13	Honduras	2,231.0	1,992.7	2,001.1	-10.7	0.4
14	Ecuador	1,825.8	1,947.3	1,992.6	6.7	2.3
15	Paraguay	1,754.0	1,523.8	1,668.3	-13.1	9.5
16	Mexico	1,408.6	1,423.5	1,661.8	1.1	16.7
17	Guatemala	1,526.0	1,504.0	1,633.5	-1.4	8.6
18	El Salvador	1,197.8	1,343.8	1,400.9	12.2	4.3
19	Bahamas	1,171.6	1,236.9	1,333.0	5.6	7.8
20	Trinidad And Tobago	1,018.8	1,115.5	1,274.0	9.5	14.2
21	Hong Kong	513.3	544.9	1,026.6	6.2	88.4
22	Netherlands	935.5	816.8	973.3	-12.7	19.2
23	China	947.1	888.9	956.4	-6.1	7.6
24	Germany	1,093.6	965.2	953.0	-11.7	-1.3
25	United Kingdom	871.9	914.7	880.8	4.9	-3.7
26	Uruguay	608.4	695.8	727.9	14.4	4.6
27	Haiti	613.8	576.4	690.7	-6.1	19.8
28	Japan	672.5	595.6	632.8	-11.5	6.3
29	Jamaica	635.4	651.2	624.5	2.5	-4.1
30	Kuwait	460.3	496.0	561.7	7.8	13.2
31	Bolivia	461.4	463.3	497.8	0.4	7.4
32	India	1,273.9	695.9	495.3	-45.4	-28.8
33	Nicaragua	482.7	511.2	492.9	5.9	-3.6
34	Italy	463.7	585.7	452.0	26.3	-22.8
35	Australia	483.3	507.9	347.3	5.1	-31.6
36	Nigeria	285.4	327.7	341.3	14.8	4.1
37	Barbados	292.9	286.7	310.0	-2.1	8.1
38	Qatar	186.1	318.2	299.4	71.0	-5.9
39	Cayman Islands	261.8	286.9	290.6	9.6	1.3
40	France	295.0	293.3	273.7	-0.6	-6.7
41	Korea, Republic Of	175.0	210.7	261.9	20.4	24.3
42	Aruba	235.0	231.8	261.0	-1.4	12.6
43	Belgium	352.5	303.9	251.1	-13.8	-17.4
44	Spain	316.2	281.6	241.3	-10.9	-14.3
45	Singapore	210.0	291.5	237.7	38.8	-18.5
46	Curacao	147.9	232.1	236.0	56.9	1.7
47	Oman	147.3	240.1	234.9	63.0	-2.2
48	Russia	239.1	284.8	234.2	19.1	-17.8
49	Sint Maarten	141.5	211.1	232.3	49.2	10.0
50	Taiwan	200.2	182.6	213.4	-8.8	16.8
	All Other Countries	5,266.5	4,632.8	4,514.8	-12.0	-2.5

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Florida's Top 50 Merchandise Exports

By 2-Digit Harmonized System Code (HS Code)



Rank	HS Code	Commodity	Millions of US Dollars			% Change 2012-2013
			2011	2012	2013	
		Total Exports	86,753.1	90,360.3	85,460.4	-5.4
1	84	Industrial Machinery, Including Computers	17,385.0	17,725.0	16,414.8	-7.4
2	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	13,006.5	13,440.4	13,900.9	3.4
3	87	Vehicles, Except Railway Or Tramway, And Parts Etc	8,519.8	10,018.2	9,981.2	-0.4
4	88	Aircraft, Spacecraft, And Parts Thereof	6,644.4	7,330.7	7,173.6	-2.1
5	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	8,301.3	9,458.0	5,591.6	-40.9
6	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	5,210.1	5,512.5	5,472.2	-0.7
7	30	Pharmaceutical Products	1,716.0	1,914.9	1,971.2	2.9
8	31	Fertilizers	2,852.6	2,267.0	1,951.6	-13.9
9	39	Plastics And Articles Thereof	1,840.4	1,636.4	1,620.4	-1.0
10	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,087.3	1,237.0	1,260.1	1.9
11	98	Special Classification Provisions, Nesoi	965.9	1,046.8	1,230.7	17.6
12	38	Miscellaneous Chemical Products	858.3	959.5	1,084.6	13.0
13	52	Cotton, Including Yarn And Woven Fabric Thereof	1,467.8	992.7	925.9	-6.7
14	95	Toys, Games & Sport Equipment; Parts & Accessories	977.3	879.1	830.3	-5.6
15	73	Articles Of Iron Or Steel	710.9	739.1	775.1	4.9
16	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	696.4	680.8	733.9	7.8
17	02	Meat And Edible Meat Offal	632.9	695.7	712.8	2.5
18	89	Ships, Boats And Floating Structures	703.9	741.2	627.2	-15.4
19	29	Organic Chemicals	750.3	763.9	589.2	-22.9
20	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	493.4	519.6	589.1	13.4
21	21	Miscellaneous Edible Preparations	408.6	454.7	564.0	24.0
22	72	Iron And Steel	808.0	574.0	507.3	-11.6
23	40	Rubber And Articles Thereof	581.1	549.1	504.6	-8.1
24	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	460.5	474.3	457.1	-3.6
25	76	Aluminum And Articles Thereof	413.7	386.1	442.3	14.6
26	55	Manmade Staple Fibers, Incl Yarns & Woven Fabrics	438.8	391.5	423.0	8.1
27	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	393.4	436.4	415.0	-4.9
28	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	418.3	352.0	370.5	5.3
29	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	424.6	409.8	362.1	-11.7
30	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	640.4	395.7	348.3	-12.0
31	74	Copper And Articles Thereof	365.4	331.1	331.1	0.0
32	60	Knitted Or Crocheted Fabrics	299.2	305.8	312.8	2.3
33	22	Beverages, Spirits And Vinegar	318.2	357.0	311.3	-12.8
34	44	Wood And Articles Of Wood; Wood Charcoal	223.9	266.5	301.5	13.1
35	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	174.7	227.2	293.9	29.4
36	91	Clocks And Watches And Parts Thereof	243.7	271.5	274.2	1.0
37	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	273.7	313.6	268.2	-14.5
38	97	Works Of Art, Collectors Pieces And Antiques	161.7	139.9	255.0	82.2
39	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	205.4	225.2	236.8	5.2
40	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	201.2	227.2	231.9	2.1
41	49	Printed Books, Newspapers Etc; Manuscripts Etc	229.0	242.0	230.8	-4.7
42	86	Railway Or Tramway Stock Etc; Traffic Signal Equip	210.9	253.9	225.1	-11.4
43	96	Miscellaneous Manufactured Articles	174.2	219.7	223.2	1.6
44	61	Apparel Articles And Accessories, Knit Or Crochet	235.4	215.7	222.7	3.2
45	83	Miscellaneous Articles Of Base Metal	197.3	203.2	209.1	2.9
46	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	148.3	170.7	206.9	21.2
47	54	Manmade Filaments, Including Yarns & Woven Fabrics	141.7	152.6	185.2	21.3
48	37	Photographic Or Cinematographic Goods	157.1	164.1	176.8	7.7
49	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	147.8	170.5	173.0	1.4
50	03	Fish, Crustaceans & Aquatic Invertebrates	141.6	142.0	160.3	12.9

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Notes: NESOI = Not Elsewhere Specified or Indicated

Florida's Top 50 Merchandise Exports

By 4-Digit Harmonized System Code (HS Code)



Rank	HS Code	Commodity	Millions of US Dollars			% Change 2012-2013
			2011	2012	2013	
		Total Exports	86,753.1	90,360.3	85,460.4	-5.4
1	8703	Motor Cars & Vehicles For Transporting Persons	5,919.3	7,333.7	7,657.8	4.4
2	8800	Civilian Aircraft, Engines, And Parts	6,325.1	7,009.3	6,625.4	-5.5
3	8517	Electric Apparatus For Line Telephony Etc, Parts	4,442.4	5,142.3	5,682.6	10.5
4	7108	Gold (Incl Plat Plated), Unwrought, Semimanufactured	547.2	7,931.3	4,878.9	-38.5
5	8471	Automatic Data Process Machines; Magnetic Readers Etc	4,219.5	4,563.3	4,153.0	-9.0
6	3105	Mineral or Chemical Fertilizers	2,829.9	2,258.0	1,947.2	-13.8
7	8542	Electronic Integrated Circuits & Microassembl, Pts	1,743.1	1,734.0	1,811.3	4.5
8	9018	Medical, Surgical, Dental Or Veterinary Instruments	1,767.2	1,713.3	1,806.7	5.5
9	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	1,173.9	1,389.5	1,400.9	0.8
10	8473	Parts Etc For Typewriters & Other Office Machines	1,802.0	1,629.4	1,335.4	-18.0
11	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	1,209.8	1,437.8	1,316.7	-8.4
12	8443	Printing Machinery Including Ink-Jet Machinery	1,470.1	1,508.7	1,309.2	-13.2
13	8525	Transmission Apparatus For Radiotelephony	1,084.0	943.6	909.6	-3.6
14	9802	Exports - Donated Articles; Imports - Articles Exported/Returned	633.9	706.5	824.8	16.7
15	8431	Parts For Machinery Of Headings 8425 To 8430	968.5	944.0	817.5	-13.4
16	5205	Cotton Yarn (Not Sewing Thread) Nu85%Cot No Retail	1,255.5	805.8	735.5	-8.7
17	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	521.4	606.3	669.1	10.4
18	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	626.5	652.0	658.9	1.1
19	9504	Articles For Arcade, Table Or Parlor Games, Parts	803.7	691.1	655.6	-5.1
20	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	585.8	677.9	602.6	-11.1
21	3303	Perfumes And Toilet Waters	493.1	529.0	555.9	5.1
22	9027	Instruments And Apparatus For Physical Or Chemical Analysis	512.4	555.4	546.6	-1.6
23	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	598.7	654.0	538.7	-17.6
24	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	474.8	524.6	503.0	-4.1
25	9021	Orthopedic Appliances; Artificial Body Parts; Hearing Aids; Parts	381.5	477.3	491.8	3.0
26	3808	Insecticides, Rodenticides; Fungicides Etc, Retail	251.5	370.3	486.4	31.4
27	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	434.8	486.5	480.8	-1.2
28	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	431.0	436.8	476.1	9.0
29	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	417.2	381.0	465.9	22.3
30	8479	Machines Etc Having Individual Functions Nesoi, Pt	417.8	406.5	436.5	7.4
31	8429	Self-Propelled Bulldozers, Graders, Scrapers Etc	621.2	612.2	433.8	-29.1
32	2106	Food Preparations Nesoi	286.8	322.5	419.8	30.2
33	8409	Parts For Engines Of Heading 8407 Or 8408	455.3	413.8	401.1	-3.1
34	8483	Transmission Shafts, Bearings, Gears Etc; Parts	351.5	357.1	400.5	12.2
35	8528	Tv Recvrs, Incl Video Monitors & Projectors	518.9	461.5	399.1	-13.5
36	9801	Expts Of Repaired Impts; Impts Of Returned Expts	323.5	333.2	397.1	19.2
37	8504	Electrical Transformers, Static Converters Or Inductors; Etc	361.3	384.4	386.7	0.6
38	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	356.3	376.7	383.9	1.9
39	8502	Electric Generating Sets And Rotary Converters	436.8	354.1	363.3	2.6
40	0207	Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen	334.7	363.4	357.8	-1.5
41	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	396.1	337.7	350.1	3.7
42	7204	Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot	501.7	341.9	348.4	1.9
43	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	189.7	212.9	342.2	60.7
44	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	609.2	366.8	324.7	-11.5
45	3926	Articles Of Plastics (Inc Polymers & Resins) Nesoi	354.3	332.2	315.8	-5.0
46	8415	Air Conditioning Machines (Temp & Hum Change), Pts	298.2	313.9	315.6	0.6
47	5509	Yarn (No Sew Thread), Syn Staple Fib, Not Retail	305.4	273.6	305.2	11.5
48	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	138.6	225.5	299.9	33.0
49	8704	Motor Vehicles For Transport Of Goods	437.9	402.9	299.0	-25.8
50	8412	Engines And Motors Nesoi, And Parts Thereof	255.7	270.8	296.8	9.6

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Notes: NESOI = Not Elsewhere Specified or Indicated.

Florida's Top 50 Merchandise Import Origins



Rank	Country	Millions of US Dollars			% Change 2011-2012	% Change 2012-2013
		2011	2012	2013		
	Total All Countries	62,413.2	71,833.1	72,970.5	15.1	1.6
1	China	7,316.8	8,059.1	8,701.1	10.2	8.0
2	Japan	5,650.3	6,722.1	6,238.8	19.0	-7.2
3	Costa Rica	3,557.5	5,976.9	5,943.8	68.0	-0.6
4	Brazil	2,699.7	3,818.2	4,302.3	41.4	12.7
5	Colombia	3,806.2	4,822.6	3,927.0	26.7	-18.6
6	Chile	2,956.6	3,401.6	3,771.1	15.1	10.9
7	Mexico	3,933.1	3,646.5	2,605.0	-7.3	-28.6
8	Peru	724.3	1,109.6	2,594.9	53.2	133.9
9	Honduras	2,354.1	2,476.2	2,573.0	5.2	3.9
10	Dominican Republic	2,273.8	2,459.1	2,384.9	8.2	-3.0
11	France	1,989.7	2,496.5	2,278.8	25.5	-8.7
12	Venezuela	2,186.8	1,133.7	1,903.1	-48.2	67.9
13	Germany	1,569.6	1,535.0	1,582.7	-2.2	3.1
14	United Kingdom	1,555.4	1,752.2	1,580.5	12.7	-9.8
15	Canada	981.7	1,000.8	1,377.5	2.0	37.6
16	Italy	1,071.2	1,198.4	1,342.8	11.9	12.1
17	Korea, Republic Of	747.1	1,368.3	1,293.3	83.2	-5.5
18	Vietnam	539.5	705.9	1,139.1	30.9	61.4
19	El Salvador	1,105.9	1,097.1	1,101.4	-0.8	0.4
20	Guatemala	975.8	998.4	1,085.5	2.3	8.7
21	Nicaragua	970.3	1,055.3	986.6	8.8	-6.5
22	Netherlands	1,087.5	790.0	928.0	-27.4	17.5
23	Ecuador	503.7	789.1	902.4	56.7	14.4
24	Trinidad And Tobago	874.7	792.2	824.1	-9.4	4.0
25	Argentina	427.4	412.1	805.3	-3.6	95.4
26	Bolivia	381.0	1,243.6	802.4	226.4	-35.5
27	Switzerland	638.4	791.0	758.2	23.9	-4.2
28	Haiti	714.2	742.1	712.1	3.9	-4.0
29	India	515.5	744.1	677.5	44.3	-8.9
30	Taiwan	582.4	636.3	645.2	9.3	1.4
31	Thailand	479.4	476.7	537.6	-0.6	12.8
32	Spain	530.5	532.5	434.8	0.4	-18.3
33	Indonesia	375.1	400.3	405.3	6.7	1.3
34	Turkey	266.3	349.0	375.0	31.1	7.5
35	Guyana	351.0	425.8	358.2	21.3	-15.9
36	Bahamas	430.3	378.6	302.4	-12.0	-20.1
37	Russia	460.3	432.2	299.5	-6.1	-30.7
38	Finland	322.8	295.8	258.6	-8.4	-12.6
39	Malaysia	289.3	287.4	245.9	-0.6	-14.5
40	Belgium	119.4	183.5	232.4	53.7	26.7
41	Panama	213.1	224.3	222.7	5.3	-0.7
42	Philippines	101.3	193.3	209.0	90.9	8.1
43	Denmark	196.7	215.9	205.5	9.7	-4.8
44	Norway	196.0	221.3	198.9	12.9	-10.2
45	Hong Kong	134.8	161.0	190.6	19.4	18.4
46	Austria	153.9	159.3	186.9	3.5	17.4
47	Ireland	88.0	95.3	173.7	8.3	82.2
48	Sweden	239.5	152.7	162.9	-36.3	6.7
49	Jamaica	181.0	236.2	144.0	30.5	-39.1
50	Israel	151.3	153.5	140.9	1.5	-8.3
	All Other Countries	2,443.0	2,484.4	1,917.5	1.7	-22.8

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Florida's Top 50 Merchandise Imports

By 2-Digit Harmonized System Code (HS Code)



Rank	HS Code	Commodity	Millions of US Dollars			% Change 2012-2013
			2011	2012	2013	
		Total Imports	62,413.2	71,833.1	72,970.5	1.6
1	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	6,813.9	9,641.0	9,901.4	2.7
2	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	6,793.1	9,287.2	8,259.1	-11.1
3	87	Vehicles, Except Railway Or Tramway, And Parts Etc	5,117.5	6,290.7	6,152.9	-2.2
4	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	6,505.5	5,816.0	5,934.5	2.0
5	61	Apparel Articles And Accessories, Knit Or Crochet	4,465.1	4,345.0	4,174.5	-3.9
6	84	Industrial Machinery, Including Computers	4,509.3	4,357.5	3,976.1	-8.8
7	98	Special Classification Provisions, Nesoi	2,047.3	3,227.0	3,352.6	3.9
8	03	Fish, Crustaceans & Aquatic Invertebrates	1,976.2	2,138.9	2,340.0	9.4
9	74	Copper And Articles Thereof	2,026.9	2,143.2	2,199.9	2.7
10	88	Aircraft, Spacecraft, And Parts Thereof	1,148.0	1,406.0	2,002.8	42.5
11	22	Beverages, Spirits And Vinegar	1,660.5	2,084.5	1,991.5	-4.5
12	62	Apparel Articles And Accessories, Not Knit Etc.	1,842.6	1,819.9	1,960.0	7.7
13	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	1,574.1	1,859.6	1,829.8	-1.6
14	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	963.4	1,087.5	1,287.3	18.4
15	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	1,056.2	1,174.4	1,206.8	2.8
16	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	891.6	945.8	1,024.1	8.3
17	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	1,071.4	1,048.3	978.7	-6.6
18	06	Live Trees, Plants, Bulbs Etc.; Cut Flowers Etc.	835.6	919.6	952.1	3.5
19	39	Plastics And Articles Thereof	588.1	657.7	725.2	10.3
20	24	Tobacco And Manufactured Tobacco Substitutes	536.6	626.0	699.7	11.8
21	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	601.4	638.2	681.9	6.9
22	97	Works Of Art, Collectors Pieces And Antiques	433.9	697.7	598.2	-14.3
23	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	538.8	518.5	568.4	9.6
24	07	Edible Vegetables & Certain Roots & Tubers	430.5	485.3	567.1	16.8
25	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	501.7	537.2	544.7	1.4
26	40	Rubber And Articles Thereof	449.7	459.6	518.2	12.7
27	89	Ships, Boats And Floating Structures	387.6	440.0	481.4	9.4
28	91	Clocks And Watches And Parts Thereof	306.3	347.4	451.2	29.9
29	16	Edible Preparations Of Meat, Fish, Crustaceans Etc	402.9	341.6	407.6	19.3
30	73	Articles Of Iron Or Steel	330.8	389.0	401.4	3.2
31	44	Wood And Articles Of Wood; Wood Charcoal	281.9	335.7	399.1	18.9
32	76	Aluminum And Articles Thereof	281.3	306.2	394.3	28.8
33	95	Toys, Games & Sport Equipment; Parts & Accessories	267.9	322.6	382.5	18.6
34	72	Iron And Steel	139.2	220.2	377.3	71.4
35	64	Footwear, Gaiters Etc. And Parts Thereof	376.4	397.9	375.9	-5.5
36	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	230.8	261.7	347.3	32.7
37	09	Coffee, Tea, Mate & Spices	612.4	467.9	337.4	-27.9
38	10	Cereals	109.9	199.0	318.1	59.8
39	30	Pharmaceutical Products	259.2	303.8	310.1	2.1
40	69	Ceramic Products	178.7	188.0	240.9	28.1
41	29	Organic Chemicals	201.8	220.2	240.6	9.3
42	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	193.4	212.1	236.7	11.6
43	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	165.1	157.7	220.7	39.9
44	96	Miscellaneous Manufactured Articles	181.8	206.6	204.0	-1.3
45	38	Miscellaneous Chemical Products	53.8	69.0	169.9	146.3
46	83	Miscellaneous Articles Of Base Metal	116.2	125.5	145.9	16.3
47	93	Arms And Ammunition; Parts And Accessories Thereof	128.8	149.1	141.8	-4.9
48	70	Glass And Glassware	118.8	131.0	126.8	-3.2
49	31	Fertilizers	118.9	154.5	125.5	-18.8
50	02	Meat And Edible Meat Offal	90.6	111.2	113.5	2.1

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Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Notes: NESOI = Not Elsewhere Specified or Indicated

Florida's Top 50 Merchandise Imports

By 4-Digit Harmonized System Code (HS Code)



Rank	HS Code	Commodity	Millions of US Dollars			% Change 2012-2013
			2011	2012	2013	
		Total Imports	62,413.2	71,833.1	72,970.5	1.6
1	7108	Gold (Incl Plat Plated), Unwrought, Semimanufactured	5,115.8	7,247.5	6,746.3	-6.9
2	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	6,151.7	5,557.9	5,769.4	3.8
3	8703	Motor Cars & Vehicles For Transporting Persons	4,523.6	5,656.7	5,290.2	-6.5
4	8542	Electronic Integrated Circuits & Microassembl, Pts	2,464.6	4,719.1	4,782.3	1.3
5	9801	Expts Of Artic Imptd For Repairs; Impts Of Artic Exptd Returned	1,835.9	2,624.2	2,692.3	2.6
6	8517	Electric Apparatus For Line Telephony Etc, Parts	1,811.1	2,099.6	2,418.5	15.2
7	7403	Refined Copper & Alloys (No Mast Alloy), Unwrought	1,932.0	2,051.8	2,119.8	3.3
8	8802	Aircraft, Powered; Spacecraft & Launch Vehicles	919.9	1,118.5	1,680.9	50.3
9	6109	T-Shirts, Singlets, Tank Tops Etc, Knit Or Crochet	1,516.0	1,557.8	1,478.2	-5.1
10	0304	Fish Fillets & Oth Fish Meat, Fresh, Chill Or Froz	1,057.8	1,250.0	1,389.0	11.1
11	6110	Sweaters, Pullovers, Vests Etc, Knit Or Crocheted	1,553.2	1,395.7	1,288.9	-7.7
12	4202	Travel Goods, Handbags, Wallets, Jewelry Cases Etc	1,027.4	1,139.8	1,160.2	1.8
13	9018	Medical, Surgical, Dental Or Veterinary Instruments	839.3	1,048.1	1,001.7	-4.4
14	8471	Automatic Data Process Machines; Magnetic Readers Etc	849.4	846.7	971.0	14.7
15	2814	Ammonia, Anhydrous Or In Aqueous Solution	977.9	936.1	874.7	-6.6
16	0603	Cut Flowers & Buds For Bouquets Etc., Prepared	718.3	806.3	840.3	4.2
17	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	1,223.3	1,207.6	815.7	-32.5
18	6203	Mens Or Boys Suits, Ensembles Etc, Not Knit Etc	742.7	753.3	772.4	2.5
19	2208	Ethyl Alcohol, Udenat, Und80% Alc; Spirit Beverag	647.3	659.1	706.8	7.2
20	2402	Cigars, Cigarettes Etc., Of Tobacco Or Substitutes	527.7	613.9	688.7	12.2
21	3303	Perfumes And Toilet Waters	572.7	608.0	644.9	6.1
22	9802	Expts Charity Nesoi; Impts Return Articls, Advancd	189.2	579.6	629.5	8.6
23	9403	Furniture Nesoi And Parts Thereof	436.6	482.6	577.7	19.7
24	7112	Waste & Scrap Of Prec Metal Or Other Cont Prec Mtl	641.8	1,052.8	553.7	-47.4
25	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	558.3	506.5	536.8	6.0
26	2207	Ethyl Alcohol, Udenat, Nun80% Alc; Alcohol, Denat	372.5	738.3	524.2	-29.0
27	0306	Crustcns Lve Frsh Etc, Ckd Etc.; Flrs Mls H Cnsump	511.8	470.7	512.0	8.8
28	9401	Seats (Except Barber, Dental, Etc), And Parts	324.3	387.4	468.1	20.8
29	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	377.0	431.3	463.8	7.5
30	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	252.7	394.8	461.0	16.8
31	6115	Pantyhose, Socks & Other Hosiery, Knit Or Crochet	461.9	487.2	445.4	-8.6
32	2009	Fruit Juices Not Fortified With Vitamins Or Minerals	372.9	348.2	386.5	11.0
33	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	294.5	501.4	376.3	-25.0
34	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	294.3	342.6	370.9	8.3
35	4011	New Pneumatic Tires, Of Rubber	340.5	326.1	365.0	12.0
36	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	303.9	348.2	363.6	4.4
37	1605	Crustaceans, Molluscs Etc. Prepared Or Preserved	353.5	287.1	349.7	21.8
38	2204	Wine Of Fresh Grapes; Grape Must Nesoi	279.5	299.8	343.8	14.7
39	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	372.2	364.6	337.2	-7.5
40	0709	Vegetables Nesoi, Fresh Or Chilled	239.0	269.7	328.5	21.8
41	8704	Motor Vehicles For Transport Of Goods	144.3	114.9	323.8	181.9
42	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	444.7	375.7	321.9	-14.3
43	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	205.1	253.3	311.8	23.1
44	0901	Coffee; Coffee Husks Etc; Substitutes With Coffee	584.2	439.2	304.5	-30.7
45	6204	Womens Or Girls Suits, Ensemb Etc, Not Knit Etc	370.7	314.0	299.3	-4.7
46	9102	Watches, Wrist, Pocket Etc, Case Not Prec Nor Clad	196.3	206.6	293.2	41.9
47	6802	Worked Monument Etc Stone & Art Nesoi; Granule Etc	191.6	214.4	284.8	32.8
48	1005	Corn (Maize)	85.7	171.7	281.8	64.2
49	0302	Fish, Fresh Or Chilled (No Fillets Or Other Meat)	245.6	250.8	277.9	10.8
50	6212	Bras, Girdles, Garters Etc., Knitted Etc Or Not	244.5	232.9	273.0	17.2

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - U.S. Merchandise Trade Statistics.

Notes: NESOI = Not Elsewhere Specified or Indicated

Florida's Merchandise Trade by Major World Regions, 2011-2013
(Millions of US Dollars)



Region	Total Merchandise Trade			Merchandise Exports			Merchandise Imports		
	2011	2012	2013	2011	2012	2013	2011	2012	2013
Western Hemisphere	95,372.8	102,847.5	102,999.0	61,708.4	63,653.8	62,920.5	33,664.4	39,193.7	40,078.5
North America	6,536.9	6,247.1	5,805.4	1,622.2	1,599.8	1,822.9	4,914.7	4,647.3	3,982.5
South America	55,805.5	61,068.4	61,537.8	41,669.8	43,720.0	42,017.6	14,135.7	17,348.4	19,520.2
Central America	18,870.8	21,482.8	21,940.4	9,650.5	9,608.2	9,985.3	9,220.3	11,874.5	11,955.1
Caribbean	14,159.6	14,049.3	13,715.5	8,766.0	8,725.8	9,094.7	5,393.6	5,323.5	4,620.8
Latin America & Caribbean	88,835.9	96,600.4	97,193.6	60,086.3	62,054.1	61,097.6	28,749.6	34,546.4	36,096.0
Europe (Excl. Turkey)	23,487.7	24,698.1	19,663.1	12,670.0	13,234.8	8,378.9	10,817.8	11,463.4	11,284.2
Asia & the Middle East	28,056.0	32,224.3	33,954.3	10,619.2	11,566.1	12,752.1	17,436.8	20,658.2	21,202.2
African Continent	1,557.0	1,667.3	1,224.7	1,220.0	1,330.6	996.3	336.9	336.7	228.4
Australia & Oceania	692.8	756.1	589.9	535.5	575.0	412.6	157.3	181.2	177.3
Unidentified Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total All Regions	149,166.3	162,193.4	158,430.9	86,753.1	90,360.3	85,460.4	62,413.2	71,833.1	72,970.5

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Distribution and Share of Florida's Merchandise Trade by Major World Regions, 2013
(Millions of US Dollars)



Region	Florida's 2013 Merchandise			World Region as a Share of Florida's 2013:			Florida Share of US		
	Total	Exports	Imports	Total	Exports	Imports	Total Trade	Exports	Imports
Western Hemisphere	102,999.0	62,920.5	40,078.5	65.0%	73.6%	54.9%	7.0%	8.9%	5.2%
North America	5,805.4	1,822.9	3,982.5	3.7%	2.1%	5.5%	0.5%	0.3%	0.7%
South America	61,537.8	42,017.6	19,520.2	38.8%	49.2%	26.8%	25.0%	33.1%	16.5%
Central America	21,940.4	9,985.3	11,955.1	13.8%	11.7%	16.4%	36.7%	30.0%	45.2%
Caribbean	13,715.5	9,094.7	4,620.8	8.7%	10.6%	6.3%	36.8%	38.1%	34.4%
Latin America & Caribbean	97,193.6	61,097.6	36,096.0	61.3%	71.5%	49.5%	28.4%	33.2%	22.8%
Europe (Excl. Turkey)	19,663.1	8,378.9	11,284.2	12.4%	9.8%	15.5%	2.6%	2.7%	2.5%
Asia & the Middle East	33,954.3	12,752.1	21,202.2	21.4%	14.9%	29.1%	2.3%	2.6%	2.2%
African Continent	1,224.7	996.3	228.4	0.8%	1.2%	0.3%	1.4%	2.8%	0.5%
Australia & Oceania	589.9	412.6	177.3	0.4%	0.5%	0.2%	1.4%	1.4%	1.3%
Unidentified Countries	0.0	0.0	0.0	0.0%	0.0%	0.0%	NA	NA	NA
Total All Regions	158,430.9	85,460.4	72,970.5	100.0%	100.0%	100.0%	4.1%	5.4%	3.2%

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Florida's Merchandise Trade by Major World Regions, 2011-2013
(Percent Change Over Previous Year)



Region	Total Merchandise Trade		Merchandise Exports		Merchandise Imports	
	2011-2012	2012-2013	2011-2012	2012-2013	2011-2012	2012-2013
Western Hemisphere	7.8%	0.1%	3.2%	-1.2%	16.4%	2.3%
North America	-4.4%	-7.1%	-1.4%	13.9%	-5.4%	-14.3%
South America	9.4%	0.8%	4.9%	-3.9%	22.7%	12.5%
Central America	13.8%	2.1%	-0.4%	3.9%	28.8%	0.7%
Caribbean	-0.8%	-2.4%	-0.5%	4.2%	-1.3%	-13.2%
Latin America & Caribbean	8.7%	0.6%	3.3%	-1.5%	20.2%	4.5%
Europe (Excl. Turkey)	5.2%	-20.4%	4.5%	-36.7%	6.0%	-1.6%
Asia & the Middle East	14.9%	5.4%	8.9%	10.3%	18.5%	2.6%
African Continent	7.1%	-26.5%	9.1%	-25.1%	-0.1%	-32.2%
Australia & Oceania	9.1%	-22.0%	7.4%	-28.2%	15.2%	-2.1%
Unidentified Countries	NA	NA	NA	NA	NA	NA
Total All Regions	8.7%	-2.3%	4.2%	-5.4%	15.1%	1.6%

Notes: Table shows percent change of merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.

Florida-Origin Exports

2013 Summary Tables

U.S. Exports by State of Origin, 2011-2013



Rank	Country	Millions of US Dollars			% Change	% Change
		2011	2012	2013	2011-2012	2012-2013
	Total All States	1,480,290.2	1,545,708.5	1,578,851.4	4.4	2.1
1	Texas	250,662.3	264,708.7	279,694.9	5.6	5.7
2	California	159,135.7	161,879.9	168,128.4	1.7	3.9
3	New York	84,792.6	81,358.9	83,994.8	-4.1	3.2
4	Washington	64,774.3	75,618.9	81,938.7	16.7	8.4
5	Illinois	64,831.2	68,127.0	65,848.7	5.1	-3.3
6	Louisiana	54,951.0	62,892.6	63,079.1	14.5	0.3
7	Florida	64,928.8	66,201.8	60,461.0	2.0	-8.7
8	Michigan	51,004.1	56,993.4	58,456.2	11.7	2.6
9	Ohio	46,430.9	48,647.7	50,548.8	4.8	3.9
10	Pennsylvania	41,055.7	38,829.1	40,927.7	-5.4	5.4
11	Georgia	34,769.5	36,067.2	37,578.2	3.7	4.2
12	New Jersey	38,109.3	37,277.5	36,494.3	-2.2	-2.1
13	Indiana	32,291.7	34,431.3	34,151.9	6.6	-0.8
14	Tennessee	29,987.6	31,139.7	32,390.2	3.8	4.0
15	North Carolina	27,007.2	28,832.7	29,304.4	6.8	1.6
16	Massachusetts	27,748.1	25,612.8	26,798.1	-7.7	4.6
17	South Carolina	24,692.7	25,110.3	26,109.5	1.7	4.0
18	Kentucky	20,080.2	22,126.0	25,285.5	10.2	14.3
19	Wisconsin	22,057.3	23,116.7	23,075.3	4.8	-0.2
20	Minnesota	20,692.4	20,826.8	20,720.4	0.7	-0.5
21	Arizona	17,853.6	18,405.1	19,396.1	3.1	5.4
22	Alabama	17,881.2	19,572.4	19,299.2	9.5	-1.4
23	Oregon	18,310.3	18,386.0	18,626.0	0.4	1.3
24	Virginia	18,087.7	18,280.7	17,940.5	1.1	-1.9
25	Connecticut	16,209.0	15,961.5	16,476.3	-1.5	3.2
26	Utah	18,930.2	19,255.8	16,064.7	1.7	-16.6
27	Iowa	13,298.4	14,635.7	13,866.9	10.1	-5.3
28	Missouri	14,150.8	13,927.7	12,931.0	-1.6	-7.2
29	Kansas	11,599.1	11,696.2	12,451.7	0.8	6.5
30	Mississippi	10,931.4	11,786.8	12,367.5	7.8	4.9
31	Maryland	10,851.3	11,741.1	11,752.0	8.2	0.1
32	Nevada	7,978.1	10,260.7	8,762.6	28.6	-14.6
33	Colorado	7,331.8	8,167.4	8,688.8	11.4	6.4
34	West Virginia	9,034.5	11,336.9	8,474.2	25.5	-25.3
35	Nebraska	7,581.8	7,458.6	7,389.4	-1.6	-0.9
36	Arkansas	5,607.1	7,620.0	7,154.5	35.9	-6.1
37	Oklahoma	6,219.0	6,578.5	6,913.6	5.8	5.1
38	Idaho	5,906.1	6,119.1	5,783.9	3.6	-5.5
39	Delaware	5,511.7	5,113.4	5,403.0	-7.2	5.7
40	Alaska	5,259.0	4,543.4	4,565.1	-13.6	0.5
41	New Hampshire	4,296.9	3,488.6	4,275.9	-18.8	22.6
42	Vermont	4,256.7	4,139.6	4,016.9	-2.8	-3.0
43	North Dakota	3,392.6	4,308.7	3,714.5	27.0	-13.8
44	New Mexico	2,092.8	2,967.7	2,719.6	41.8	-8.4
45	Maine	3,419.0	3,047.7	2,681.4	-10.9	-12.0
46	Rhode Island	2,280.7	2,370.2	2,160.0	3.9	-8.9
47	South Dakota	1,460.3	1,556.2	1,573.5	6.6	1.1
48	Montana	1,587.3	1,576.9	1,498.6	-0.7	-5.0
49	Wyoming	1,218.4	1,420.9	1,337.1	16.6	-5.9
50	Hawaii	884.1	731.7	598.3	-17.3	-18.2
	Other/Unknown	66,866.5	69,454.5	74,982.7	3.9	8.0

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - State of Origin of Movement Series.

Top 50 Florida-Origin Export Destinations, 2011 - 2013



Rank	Country	Millions of US Dollars			% Change 2011-2012	% Change 2012-2013
		2011	2012	2013		
	TOTAL ALL COUNTRIES	64,928.8	66,201.8	60,461.0	2.0	-8.7
1	Brazil	5,276.5	4,880.9	5,367.3	-7.5	10.0
2	Canada	4,068.6	3,845.3	4,489.4	-5.5	16.8
3	Switzerland	7,292.1	8,216.5	3,417.9	12.7	-58.4
4	Colombia	2,848.3	3,102.0	3,305.7	8.9	6.6
5	Venezuela	4,506.4	5,119.9	3,206.5	13.6	-37.4
6	United Arab Emirates	1,176.7	1,685.6	2,212.8	43.3	31.3
7	Mexico	2,200.4	2,226.7	2,198.9	1.2	-1.2
8	Chile	2,224.0	2,471.0	1,776.8	11.1	-28.1
9	Argentina	1,739.1	1,752.6	1,644.6	0.8	-6.2
10	Peru	1,448.5	1,649.1	1,630.6	13.9	-1.1
11	Dominican Republic	1,641.7	1,588.1	1,527.9	-3.3	-3.8
12	Paraguay	1,598.7	1,370.7	1,489.8	-14.3	8.7
13	Germany	1,537.4	1,440.3	1,395.6	-6.3	-3.1
14	Panama	1,358.9	1,387.3	1,353.8	2.1	-2.4
15	Hong Kong	886.2	924.9	1,303.8	4.4	41.0
16	Ecuador	1,264.9	1,244.3	1,297.7	-1.6	4.3
17	China	1,339.0	1,266.7	1,233.6	-5.4	-2.6
18	United Kingdom	1,112.9	1,158.1	1,149.7	4.1	-0.7
19	Costa Rica	1,057.6	1,081.9	1,123.4	2.3	3.8
20	Bahamas	910.1	1,014.9	1,089.4	11.5	7.3
21	Japan	1,009.1	1,045.8	1,048.2	3.6	0.2
22	Guatemala	946.0	901.6	920.7	-4.7	2.1
23	Netherlands	1,166.8	895.1	918.9	-23.3	2.7
24	El Salvador	542.8	708.5	704.7	30.5	-0.6
25	Trinidad And Tobago	557.4	604.9	703.5	8.5	16.3
26	Honduras	669.3	703.4	656.5	5.1	-6.7
27	France	591.8	607.3	620.1	2.6	2.1
28	India	1,338.3	766.2	597.5	-42.8	-22.0
29	Saudi Arabia	537.4	530.2	558.4	-1.3	5.3
30	Korea, Republic Of	520.3	504.5	535.9	-3.0	6.2
31	Australia	745.6	768.2	509.9	3.0	-33.6
32	Uruguay	371.7	455.3	507.8	22.5	11.5
33	Jamaica	461.8	474.2	443.4	2.7	-6.5
34	Italy	519.2	518.1	435.0	-0.2	-16.0
35	Singapore	460.7	509.4	420.8	10.6	-17.4
36	Haiti	363.7	323.4	390.1	-11.1	20.6
37	Turkey	409.0	324.3	373.7	-20.7	15.2
38	Belgium	501.9	469.9	347.4	-6.4	-26.1
39	Bolivia	301.3	313.8	335.5	4.2	6.9
40	Nicaragua	281.3	302.1	301.1	7.4	-0.4
41	Spain	320.7	276.6	284.8	-13.7	2.9
42	Russia	296.1	367.7	280.5	24.2	-23.7
43	Taiwan	382.4	285.4	273.3	-25.4	-4.2
44	Israel	191.3	173.5	217.3	-9.3	25.3
45	Barbados	210.1	199.1	216.9	-5.2	8.9
46	Luxembourg	62.9	186.5	204.5	196.4	9.6
47	Thailand	215.8	234.5	204.4	8.7	-12.9
48	Aruba	173.5	189.8	199.0	9.4	4.8
49	Cayman Islands	187.1	191.0	189.1	2.1	-1.0
50	Sint Maarten	108.1	161.9	185.4	49.7	14.6
	All Other Countries	4,997.3	4,782.6	4,661.6	-4.3	-2.5

Source: Enterprise Florida, Inc. • 201 Alhambra Circle, Suite 610 • Coral Gables, FL 33134 • www.enterpriseflorida.com

Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - State of Origin of Movement Series.

Top 50 Florida-Origin Exports

By 2-Digit Harmonized System Code (HS Code)



Rank	HS Code	Commodity	Millions of US Dollars			% Change 2012-2013
			2011	2012	2013	
TOTAL EXPORTS			64,928.8	66,201.8	60,461.0	-8.7
1	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	9,663.7	9,882.7	10,974.1	11.0
2	84	Industrial Machinery, Including Computers	11,491.2	11,350.1	10,266.3	-9.6
3	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	8,320.2	9,524.6	5,523.9	-42.0
4	88	Aircraft, Spacecraft, And Parts Thereof	4,932.6	5,683.9	5,235.6	-7.9
5	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	4,122.4	3,940.7	3,667.6	-6.9
6	87	Vehicles, Except Railway Or Tramway, And Parts Etc	3,423.9	3,754.2	3,113.0	-17.1
7	31	Fertilizers	3,348.1	2,617.6	2,254.4	-13.9
8	39	Plastics And Articles Thereof	1,869.6	1,650.4	1,375.1	-16.7
9	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,125.4	1,225.0	1,251.3	2.1
10	98	Special Classification Provisions, Nesoi	655.2	713.8	835.1	17.0
11	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	714.0	749.6	779.3	4.0
12	95	Toys, Games & Sport Equipment; Parts & Accessories	914.3	823.0	749.7	-8.9
13	30	Pharmaceutical Products	632.2	731.1	716.5	-2.0
14	73	Articles Of Iron Or Steel	519.8	535.9	703.1	31.2
15	89	Ships, Boats And Floating Structures	759.7	784.2	660.8	-15.7
16	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	729.3	708.4	633.5	-10.6
17	02	Meat And Edible Meat Offal	544.7	594.5	598.5	0.7
18	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	622.5	396.1	593.1	49.7
19	29	Organic Chemicals	625.3	691.9	535.2	-22.7
20	72	Iron And Steel	699.8	499.6	462.2	-7.5
21	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	404.8	405.0	453.0	11.9
22	21	Miscellaneous Edible Preparations	329.5	375.6	446.6	18.9
23	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	524.6	501.6	436.4	-13.0
24	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	441.1	421.6	413.9	-1.8
25	76	Aluminum And Articles Thereof	367.2	352.7	397.5	12.7
26	38	Miscellaneous Chemical Products	409.2	439.6	391.2	-11.0
27	40	Rubber And Articles Thereof	425.9	407.7	375.9	-7.8
28	91	Clocks And Watches And Parts Thereof	275.2	318.7	330.7	3.8
29	44	Wood And Articles Of Wood; Wood Charcoal	234.7	271.9	324.4	19.3
30	03	Fish, Crustaceans & Aquatic Invertebrates	279.0	255.9	311.8	21.8
31	07	Edible Vegetables & Certain Roots & Tubers	297.6	271.4	310.0	14.2
32	22	Beverages, Spirits And Vinegar	309.1	347.4	304.2	-12.5
33	74	Copper And Articles Thereof	333.6	276.1	286.0	3.6
34	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	286.2	280.9	270.0	-3.9
35	97	Works Of Art, Collectors Pieces And Antiques	195.7	167.5	256.2	53.0
36	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	219.3	236.3	233.5	-1.2
37	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	136.5	166.4	211.5	27.1
38	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	218.9	244.7	205.0	-16.2
39	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	138.6	163.6	178.0	8.8
40	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	138.4	166.5	170.1	2.2
41	83	Miscellaneous Articles Of Base Metal	155.1	159.5	161.5	1.2
42	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	128.1	145.5	158.3	8.7
43	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	106.3	123.8	150.2	21.3
44	49	Printed Books, Newspapers Etc; Manuscripts Etc	179.8	168.9	148.1	-12.3
45	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	117.8	144.3	142.0	-1.6
46	23	Food Industry Residues & Waste; Prep Animal Feed	116.9	138.7	141.0	1.7
47	15	Animal Or Vegetable Fats, Oils Etc. & Waxes	127.8	125.5	126.0	0.4
48	86	Railway Or Tramway Stock Etc; Traffic Signal Equip	165.9	144.7	125.0	-13.6
49	96	Miscellaneous Manufactured Articles	114.8	124.6	120.8	-3.1
50	16	Edible Preparations Of Meat, Fish, Crustaceans Etc	94.6	108.5	110.4	1.8

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Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - State of Origin of Movement Series.

Notes: NESOI = Not Elsewhere Specified or Indicated

Top 50 Florida-Origin Exports

By 4-Digit Harmonized System Code (HS Code)



Rank	HS		Millions of US Dollars			% Change
	Code	Commodity	2011	2012	2013	2012-2013
		TOTAL EXPORTS	64,928.8	66,201.8	60,461.0	-8.7
1	7108	Gold (Incl Plat Plated), Unwrought, Semimanufactured	7,152.7	8,004.5	4,909.9	-38.7
2	8800	Civilian Aircraft, Engines, And Parts	4,610.2	5,333.5	4,814.7	-9.7
3	8517	Electric Apparatus For Line Telephony Etc, Parts	3,522.2	4,256.2	4,429.2	4.1
4	8471	Automatic Data Process Machines; Magnetic Readers Etc	2,820.4	2,818.9	2,653.7	-5.9
5	3105	Mineral or Chemical Fertilizers	3,288.6	2,543.1	2,205.8	-13.3
6	8542	Electronic Integrated Circuits & Microassembl, Pts	959.3	731.3	1,625.9	122.3
7	8703	Motor Cars & Vehicles For Transporting Persons	1,901.6	1,899.5	1,595.5	-16.0
8	9018	Medical, Surgical, Dental Or Veterinary Instruments	1,328.6	1,043.0	1,034.2	-0.9
9	8473	Parts Etc For Typewriters & Other Office Machines	1,453.5	1,223.3	967.4	-20.9
10	8443	Printing Machinery Including Ink-Jet Machinery	1,051.6	1,091.4	944.1	-13.5
11	8525	Transmission Apparatus For Radiotelephony	953.7	816.8	758.7	-7.1
12	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	653.7	777.5	699.0	-10.1
13	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	732.1	658.6	669.4	1.6
14	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	653.6	691.5	576.7	-16.6
15	3303	Perfumes And Toilet Waters	491.3	522.0	544.5	4.3
16	9504	Articles For Arcade, Table Or Parlor Games, Parts	736.0	634.0	543.0	-14.4
17	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	433.0	502.9	506.0	0.6
18	8502	Electric Generating Sets And Rotary Converters	241.8	336.8	498.1	47.9
19	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	425.0	461.2	475.4	3.1
20	3908	Polyamides In Primary Forms	761.8	594.3	416.6	-29.9
21	9801	Expts Of Artic Imptd For Repairs; Impts Of Artic Exptd Returned	278.5	287.9	393.7	36.8
22	9802	Expts Charity Nesoi; Impts Return Articl, Advancd	342.5	401.5	393.4	-2.0
23	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	246.2	294.1	371.2	26.2
24	4703	Chemical Woodpulp, Soda Or Sulfate, Not Dissoly Gr	445.7	398.5	368.7	-7.5
25	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	283.3	317.0	338.3	6.7
26	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	571.4	315.1	335.7	6.5
27	8431	Parts For Machinery Of Headings 8425 To 8430	355.1	326.5	325.6	-0.3
28	2106	Food Preparations Nesoi	227.0	264.3	323.7	22.5
29	7204	Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot	495.8	315.9	319.7	1.2
30	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	390.1	343.5	315.5	-8.2
31	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	303.1	332.8	311.3	-6.5
32	3304	Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp	219.5	276.1	306.2	10.9
33	8528	Tv Recvrs, Incl Video Monitors & Projectors	396.6	359.9	303.5	-15.7
34	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	277.6	265.7	296.5	11.6
35	8504	Electrical Transformers, Static Converters Or Inductors; Etc	275.1	256.8	289.5	12.7
36	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	277.6	320.0	285.8	-10.7
37	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	274.7	273.7	283.7	3.7
38	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	244.3	257.3	280.3	9.0
39	8704	Motor Vehicles For Transport Of Goods	255.2	398.9	268.1	-32.8
40	8415	Air Conditioning Machines (Temp & Hum Change), Pts	263.1	283.4	265.1	-6.4
41	2009	Fruit Juice Nt Frtfd W Vit/Mnl Veg Juice No Spirit	354.0	306.8	263.0	-14.3
42	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	332.1	295.7	262.8	-11.2
43	0207	Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen	247.6	266.9	255.4	-4.3
44	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	311.2	276.8	249.9	-9.7
45	8409	Parts For Engines Of Heading 8407 Or 8408	254.6	260.2	234.9	-9.7
46	9027	Instruments And Apparatus For Physical Or Chemical Analysis	260.1	266.5	230.2	-13.6
47	4802	Paper, Uncoat, For Writing Etc, Rolls; Hndmd Paper	200.7	237.4	222.9	-6.1
48	7404	Copper Waste And Scrap	265.6	207.3	221.3	6.7
49	4804	Kraft Paper & Paperboard, Uncoat Nesoi, Rolls Etc	185.6	165.5	220.1	33.0
50	2709	Crude Oil From Petroleum And Bituminous Minerals	0.0	24.4	218.8	796.7

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Florida-Origin Exports By Major World Regions, 2011-2013 (Millions of US Dollars)



World Region	Florida-Origin Exports			World Region as a Share of Florida-Origin Exports			FL Share of US Exports
	2011	2012	2013	2011	2012	2013	2013
Western Hemisphere	38,601.9	39,521.4	38,515.7	59.5	59.7	63.7	5%
North America	6,269.1	6,072.2	6,688.4	9.7	9.2	11.1	1%
South America	21,887.5	22,711.9	20,861.7	33.7	34.3	34.5	16%
Central America	4,941.0	5,173.4	5,165.2	7.6	7.8	8.5	16%
Caribbean	5,504.3	5,563.9	5,800.5	8.5	8.4	9.6	24%
Latin America & Caribbean	32,332.8	33,449.2	31,827.3	49.8	50.5	52.6	17%
Europe (Excl. Turkey)	14,609.1	15,016.9	10,070.5	22.5	22.7	16.7	3%
Asia & the Middle East	9,733.6	9,577.0	10,258.8	15.0	14.5	17.0	2%
African Continent	1,082.5	1,160.0	940.1	1.7	1.8	1.6	3%
Australia & Oceania	901.8	926.6	675.9	1.4	1.4	1.1	2%
TOTAL ALL REGIONS	64,928.8	66,201.8	60,461.0	100.0	100.0	100.0	4%

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

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Primary Data: U.S. Department of Commerce, Census Bureau, Foreign Trade Division - State of Origin of Movement Series.

Florida-Origin Exports By Major World Regions, 2011-2013 (Percent Change Over Previous Year)



World Region	Percent Change in Florida-Origin Exports	
	2011-2012	2012-2013
Western Hemisphere	2.4%	-2.5%
North America	-3.1%	10.1%
South America	3.8%	-8.1%
Central America	4.7%	-0.2%
Caribbean	1.1%	4.3%
Latin America & Caribbean	3.5%	-4.8%
Europe (Excl. Turkey)	2.8%	-32.9%
Asia & the Middle East	-1.6%	7.1%
African Continent	7.2%	-19.0%
Australia & Oceania	2.7%	-27.0%
TOTAL ALL REGIONS	2.0%	-8.7%

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states

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For further information about Enterprise Florida's international trade programs, please visit our website at www.enterpriseflorida.com/export, or contact:

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