Florida’s Strengths in Logistics & Distribution

The broader wholesale trade, transportation and logistics industry employs more than half a million Floridians. As the Western Hemisphere’s commercial gateway, Florida’s logistics & distribution industry is poised to grow further with the Panama Canal expansion. As it stands, Florida has the #2 Best Transportation Infrastructure in the U.S.¹ Florida can help you get your products & services anywhere. FAST.

Top 5 Reasons

Here’s why your company should be in Florida, too:

1. Plug into Rich Networks
   Strong existing logistics cluster with headquarters of Ryder Systems, Inc., Landstar Systems, Inc., CEVA Logistics U.S., Inc., CSX Corporation and offices of many other major firms. Most key global shipping lines and airline alliances, including specialized cargo operators, also have a presence in Florida.

2. Get Anywhere Fast
   One of the world’s most extensive multi-modal transportation systems, with international airports, deep water shipping ports, highway and rail networks, multiple high-speed data transmission hubs, and two spaceports. Infrastructure expansion projects are underway for the Port of Miami, Port of Jacksonville, Miami International Airport, Orlando International Airport and others.

3. Connect with the World
   A leading international trade center, Florida offers easy access to the expanding Panama Canal and ports that will be able to receive post-Panamax ships. Goods valued at more than $162 billion flow through Florida’s airports and seaports each year, and the state has the 2nd largest Free Trade Zone (FTZ) network in the country.

4. Large Customer Base
   Florida is not only a global economic hub, but a big and growing market of its own. It is the 4th largest state in the nation, with a population of 19+ million. It is also one of the top tourism destinations in the world, with nearly 90 million visitors annually.

5. Improve your Bottom Line
   Cost competitive environment, favorable overall tax structure, no personal income tax and superior quality of life make it easy to be in business in Florida. Also, a number of targeted industry programs exist for qualified investments, job creation and other specialized objectives.

Florida Fast Facts

2nd Florida’s transportation infrastructure is ranked 2nd in the U.S. ¹

3rd largest cluster of logistics & distribution establishments in the U.S. ²

6th largest exporter in the U.S. and a leading global trade hub ¹

5th highest number of logistics & distribution jobs in the U.S. ²

¹ Business Facilities ² Primary data source: U.S. Dept. of Labor, Bureau of Labor Statistics, QCEW ³ WISERTrade
### Comparative Costs for Logistics & Distribution Companies in Florida vs. Other Markets

<table>
<thead>
<tr>
<th></th>
<th>Florida</th>
<th>California</th>
<th>Georgia</th>
<th>South Carolina</th>
<th>Tennessee</th>
<th>Texas</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal Income Tax Rate (Highest Rate)</td>
<td>None</td>
<td>13.3%</td>
<td>6.0%</td>
<td>7.0%</td>
<td>6% (Dividend &amp; Interest Income Only)</td>
<td>None</td>
</tr>
<tr>
<td>Corporate Income Tax or Equivalent (Highest Rate)</td>
<td>5.5%</td>
<td>8.84%</td>
<td>6.0%</td>
<td>5.0%</td>
<td>6.5%</td>
<td>1.0%</td>
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<tr>
<td>State Business Tax Climate Ranking</td>
<td>5</td>
<td>48</td>
<td>34</td>
<td>36</td>
<td>15</td>
<td>9</td>
</tr>
<tr>
<td>Logistics &amp; Distribution Average Wage</td>
<td>$57,888</td>
<td>$60,392</td>
<td>$64,754</td>
<td>$55,341</td>
<td>$57,716</td>
<td>$68,693</td>
</tr>
</tbody>
</table>
Why Florida is the perfect climate for business:

“We are committed to providing our customers with flexible, cost-effective transportation logistics solutions and services to address their evolving supply chain needs. We recognize the need to be responsive and proactive in today’s economic environment. Our location allows us to attract the highest quality logistics professionals.”

Henry Gerkens, President & CEO
Landstar

“Our new U.S. headquarters in Jacksonville will enable us to be close to cargo, ships and customers, and to consolidate our activities in one office location. Jacksonville is one of the world’s largest automotive ports, and a natural place for us to be located. We also view Jacksonville as an attractive location from a cost perspective.”

Steinar Lovdal, Head of Regions America
Höegh Autoliners, Inc.

“As the world’s largest specialized wireless distributor and a leading global services company, our focus is to optimize performance across the wireless value chain. Our advanced supply chain systems and global infrastructure, including in-market distribution facilities, supply chain and logistics experts, help customers reduce their costs, as well as increase sales and profit margins. Being based in Miami gives us fast access to high-value markets worldwide, so we can deliver the right product to the right place, at the right time.”

Marcelo Claure, Chairman and CEO
Brightstar

“In order to maintain our service levels to our stores and our service commitment to our customers, we needed to plan for future growth with an addition of a refrigerated distribution center. Orlando was the best choice given inbound and outbound deliveries and the proximity to major roadways.”

Richard Schuler, Vice President of Distribution
Publix

Circles represent approximate flight times from Florida in one-hour increments.

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Enterprise Florida, the lead economic development organization for the state of Florida, assists companies confidentially with their expansion and location plans.

eflorida.com/logistics

Ready?

Enterprise Florida stands ready to assist in every aspect of your next location project. Please don’t hesitate to contact:

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