INFORMATION TECHNOLOGY
WHY FLORIDA?

27,000+ HIGH TECH COMPANIES CALL FLORIDA HOME.

THAT’S BIG DATA.

Florida has remained at the forefront of IT innovation since the birth of the IBM PC in Boca Raton. Today, Florida boasts the nation’s third largest tech industry. The state’s IT strengths are wide ranging - from software to photonics to modeling, and training. Few states can match the depth and breadth of industry expertise available in Florida.

BUSINESS CLIMATE

STEM Graduates

<table>
<thead>
<tr>
<th>State</th>
<th>Total Bachelor’s Degrees Awarded Annually</th>
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<tbody>
<tr>
<td>Florida</td>
<td>![STEM Graduates Bar Chart]</td>
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<tr>
<td>GA</td>
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<td>MA</td>
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<td>VA</td>
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FLORIDA is a leader in the production of STEM GRADUATES and total graduates with BACHELOR’S degrees.¹

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<tr>
<th>State</th>
<th>20,000</th>
<th>40,000</th>
<th>60,000</th>
<th>80,000</th>
<th>100,000</th>
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<td>![STEM Graduates Bar Chart]</td>
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¹ CompTIA CyberStates, ² NSF

MARKET & ACCESS

Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you’re serving Florida’s large market, the U.S., Latin America, or the globe, no other state can expand your reach like Florida.

17th LARGEST GLOBAL ECONOMY,
IF FLORIDA WERE A COUNTRY

- Florida $1Trillion
- Switzerland $679B
- U.A.E. $362B
- Ireland $353B

- Bureau of Economic Analysis, ¹ World Bank
FLORIDA IS A PRIME STRATEGIC DESTINATION FOR TECHNOLOGY COMPANIES DUE TO ITS LOCATION AND STRONG CABLE CONNECTIONS.

DOING BUSINESS ANYWHERE ELSE WOULD BE LIKE USING DIAL-UP.

MAP KEY
- Fiber Data Transmission Lines
- Submarine Data Transmission Lines

#3 Most Fiber Miles Among States
with 61,000+ Total Fiber Miles

#3 Most Fiber Lit Buildings
with Over 47,000 Total Fiber Lit Structures

#1 Most Submarine Fiber Landings
in the Continental U.S. (18)

275 Data Center Locations
4th Highest Among States
Florida's Information Technology Cluster

(map showing various companies and technologies)

- NanHealth
- Jellyfish Health
- AppRiver
- Datamaxx Group
- FIS Technology Service Partners, Inc.
- Web.com
- Coastal Cloud
- Deloitte Consulting Technology Delivery Center
- EA Tiburon
- Lockheed Martin
- Northrop Grumman
- Oracle
- Saab Training USA
- SAIC
- TOPdesk USA
- Info Tech, Inc.
- Mindtree
- Mobiquity
- SumTotal Systems, Inc.
- Cognizant
- Cybrix Group
- Focal Point
- Microsoft
- ReliaQuest
- Wipro
- Datum Technologies
- Revcontent
- Voalte
- Gartner
- ASG Technologies
- Contec DTx, Inc.
- Harris Corporation
- Northrop Grumman
- Raytheon
- Granite Telecommunications
- IBM Corporation
- Modernizing Medicine
- Aurora Semiconductor
- DocuPhase
- FairWarning, Inc.
- Jabil Circuit
- Ocean Optics
- Raytheon
- SRI St. Petersburg
- Tech Data
- Vology
- Amadeus North America
- Brightstar
- CareCloud
- The Hackett Group
- Indra
- Telemundo
- Terremark Worldwide
- Univision
- Viacom

Florida's Information Technology Cluster

- High Tech Employment in the United States (COMPTIA)
- #4
- State for High-Tech Employment Growth (COMPTIA)
- #3
- Florida IT: Augmented Reality to ZigBee Developed Here
- A-Z
- Annual R&D Spending (USD)
- $8B
“We are dedicated to providing the best products from the best staff in the software industry. And that was part of the draw to expand in Pinellas — the talent pool here. We’re able to hire developers and programmers locally with the advanced skills we need in order to continue the company’s growth.”

Steve Allen | CEO and Founder | DocuPhase (formerly iDatix)

“When we decided to expand our company, we had many options — but, we liked what Florida had to offer. Florida is a business friendly state with a superior workforce and quality of life that cannot be matched. We are excited to expand and grow in the Sunshine State.”

Sara and Tim Hale | President and Vice President | Coastal Cloud, LLC

“After an extensive six-month search, we chose Orlando for our next office location because of the city’s growing tech community, its business-friendly environment and the quality of the workforce. As a Silicon Valley company, it was important for us to find a location that had a similar caliber of tech talent. We’re committed to growing our presence in Orlando over the next several years.”

Ahmed Khaishgi | President & CEO | SquareTrade

“Univision Network serves the growing Hispanic community with content and events that aim to inform, entertain and empower them. We are proud of our ongoing investment and contribution to job creation in both Miami-Dade County and the State of Florida. We look forward to continue collaborating with elected officials such as Governor Scott to empower the South Florida communities.”

Bert Gomez | SVP of Government Relations | Univision Network